



**WALTERBORO CITY COUNCIL
REGULAR MEETING
AUGUST 4, 2026
CITY HALL
6:15 P.M.**

AGENDA

I. Call to Order:

1. Invocation – Craig Crosby, Founding and Senior Pastor, Refuge Church.
2. Pledge of Allegiance – The Tuskegee Airmen, Hiram E. Mann Chapter.

II. Public Input on Agenda Items:

III. Public Hearing:

1. **Ordinance # 2026-05**, AN ORDINANCE TO AMEND ORDINANCE # 2026-01, SO AS TO SET THE LOCAL OPTION SALES TAX CREDIT FACTOR IN THE FISCAL YEAR 2026-2027 GENERAL FUND BUDGET (Second and Final Reading).

IV. Presentations:

1. Shiela Keaise – Community Innovations, 2026 Colleton Voice Winners.
2. Cody Cleary – Flock Cameras.

V. Approval of Minutes:

1. Special Called Meeting – June 30, 2026
2. Rescheduled Regular Meeting – July 14, 2026

VI. Old Business:

1. **Ordinance # 2026-05**, AN ORDINANCE TO AMEND ORDINANCE # 2026-01, SO AS TO SET THE LOCAL OPTION SALES TAX CREDIT FACTOR IN THE FISCAL YEAR 2026-2027 GENERAL FUND BUDGET (Second and Final Reading).

VII. New Business:

1. **Ordinance # 2026-06**, AN ORDINANCE PURSUANT TO TITLE 5, CHAPTER 3, SECTION 5-3-150, SUBSECTION 3, OF THE CODE OF LAWS OF SOUTH CAROLINA, 1976, AS AMENDED, TO ANNEX AN AREA KNOWN AS TMS # 147-05-00-044 INTO THE CITY OF WALTERBORO, A SOUTH CAROLINA MUNICIPAL CORPORATION (Introduction and First Reading).

VII. New Business cont'd:

2. **Joint Resolution 2026-R-01**, THE WALTERBORO-COLLETON COUNTY AIRPORT TO AUTHORIZE 53 ACRES, MORE OR LESS, LOCATED AT THE LOWCOUNTRY REGIONAL AIRPORT TO BE SOLD WITH THE NET PROCEEDS TO BE APPLIED TO DEFRAY THE CONSTRUCTION COST OF A NEW FUEL FARM (Resolution Attached).
3. Consideration of a request from the Walterboro Rotary Club for the 12th Annual Ireland Creek Bridge Run to be held Thursday, October 22, 2026 (Letter Attached).
4. Consideration of a request from First Baptist Church to use the field for FestiVELO, November 1-10, 2026 (Letter Attached).

VIII. Committee Reports:

1. City Improvement Committee, Chairman Ladson Fishburne.
2. Walterboro-Colleton County Airport Commission, Jimmy Syfrett.
3. Budget Committee, Chairperson Judy Bridge.
4. Keep Walterboro Beautiful, Chairman Dana Cheney.
5. Main Street Steering Committee, Patricia Fleming.

IX. City Manager's Report:

1. Update on 2026 Goals & Objectives.
2. Consideration of funding recommendations from the Accommodations Tax Advisory Committee (Memo Attached).
3. Consideration of a request from the Utilities Department to purchase three (3) actuated valves for the wastewater treatment plant (Memo Attached).
4. Consideration of bids for the Forest Hills Waterline Project – Phase 1 (Memo Attached).

X. Executive Session:

1. Discussion about security personnel and devices.
2. Personnel Matters:
 - a. Appointment to Municipal Planning Commission.
 - b. Public Safety Committee.

XI. Open Session:

1. Council May Take Action on Items Discussed in Executive Session.

XII. Adjournment

ORDINANCE # 2026-05

AN ORDINANCE TO AMEND ORDINANCE # 2026-01, SO AS TO SET THE LOCAL OPTION SALES TAX CREDIT FACTOR IN THE FISCAL YEAR 2026-2027 GENERAL FUND BUDGET

WHEREAS, the fiscal year 2026-2027 budget was adopted with the passage of Ordinance # 2026-01 on June 2, 2026; and

WHEREAS, City Council has determined that a need exists to amend said budget to set the Local Option Sales Tax Credit Factor for the fiscal year 2026-2027 budget.

NOW, THEREFORE, BE IT ORDAINED by the Mayor and Council of the City of Walterboro, South Carolina, in Council Assembled, that the fiscal year 2026-2027 budget be amended as follows:

A local option sales tax credit factor of .002293 shall be established.

This ordinance shall be effective upon adoption.

ADOPTED, this 4th day of August, 2026.

James Broderick
Mayor

ATTEST:

Adrienne M. Nettles
City Clerk

First Reading: July 14, 2026
Public Hearing: _____
Second Reading: _____

Walterboro City Council

Special Called Meeting

June 30, 2026

City Hall

Minutes

A Special Called Meeting of Walterboro City Council was held at City Hall Tuesday, June 30, 2026, at 9:00 A.M., with Mayor James Broderick presiding.

Present: Joined in the meeting were: Mayor James Broderick, Councilmembers Carl Brown, Judy Bridge, Paul Siegel, Ladson Fishburne, and Jimmy Syfrett. Councilmember Spencer Witkin was not in attendance.

Call to Order:

With the above-mentioned Councilmembers present, Mayor Broderick called the meeting to order.

Public Input on Agenda Items:

There was no public input on agenda items.

New Business:

1. **Resolution # 2026-R-09**, A RESOLUTION AUTHORIZING THE CITY OF WALTERBORO TO ACT AS THE SPONSOR FOR A GRANT FROM THE U.S. DEPARTMENT OF TRANSPORTATION FEDERAL AVIATION ADMINISTRATION FOR THE BENEFIT OF THE LOWCOUNTRY REGIONAL AIRPORT AND ADOPT THE APPLICATION FOR THE GRANT AS ITS OWN, ACCEPT THE GRANT AGREEMENT AND OTHER MATTERS RELATED THERETO.

City Manager Jeff Molinari stated Mr. Mayor and members of Council, the Airport Commission secured two separate grants. As you are aware the Airport Commission cannot apply for or administer grants; it has to be one of the entities that comprise the airport, the City of Walterboro or Colleton County. For these two grants it is the City of Walterboro. The first resolution was a grant for \$150,000 and both grants were a reimbursement for the temporary lighting for runway 1735 during construction of the runway 523 rehab project. Temporary lighting was required to be in because the airport provides emergency medical flight operations. The total appropriation from the FAA was \$150,000, which comprised 90% of the funding. There was an additional \$3,000.47 that the airport provided, an additional \$3,000.47 that we received from the State of South Carolina, for a total of \$157,000.95. The second resolution is very similar. We received a grant of \$86,007.47 with the airport contributing 5%, \$2,002.83, and the state of South Carolina contributing another 5%. This is also for the same project, reimbursement for the temporary

lighting; it also provided a reinforce reimbursement for some additional survey work to be done. These two resolutions have to be approved by City Council by July 13th. We will need the Mayor and City Attorney to sign off on them both. We ask for Council's favorable consideration of these requests.

Motion: Councilmember Brown; Seconded by Councilmember Bridge

Discussion: None

Carried: All ayes

2. Resolution # 2026-R-10, A RESOLUTION AUTHORIZING THE CITY OF WALTERBORO TO ACT AS THE SPONSOR FOR A GRANT FROM THE U.S. DEPARTMENT OF TRANSPORTATION FEDERAL AVIATION ADMINISTRATION FOR THE BENEFIT OF THE LOWCOUNTRY REGIONAL AIRPORT AND ADOPT THE APPLICATION FOR THE GRANT AS ITS OWN, ACCEPT THE GRANT AGREEMENT AND OTHER MATTERS RELATED THERETO.

Motion: Councilmember Brown; Seconded by Councilmember Bridge

Discussion: None

Carried: All ayes

A motion to go into Executive Session was made by Councilmember Fishburne, seconded by Councilmember Syfrett. Mayor Broderick stated that City Council would be going into Executive Session to discuss Personnel Matter-Police Department.

Executive Session:

1. Personnel Matter – Police Department

A motion to come out of Executive Session was made by Councilmember Bridge, seconded by Councilmember Fishburne, all in favor motion carries.

Open Session:

There being no further business to consider, a motion to adjourn was made by Councilmember Syfrett, seconded by Councilmember Brown, and passed unanimously. Mayor Broderick adjourned the meeting at 9:40 A.M. Notice of the meeting was distributed with the agenda packet, to all local media, posted on City Hall bulletin board and posted on the City's website at least

Respectfully,

Adrienne Nettles
City Clerk

Walterboro City Council
Rescheduled Regular Meeting

City Hall
July 14, 2026

Minutes

A Rescheduled Regular Meeting of Walterboro City Council was held at City Hall on Tuesday, July 14, 2026, at 6:15 P.M. with Mayor Pro Tem Paul Siegel presiding.

Present: Joined in the meeting were: Mayor Pro Tem Paul Siegel, Councilmembers: Carl Brown, Judy Bridge, Ladson Fishburne, and Jimmy Syfrett. City Manager Jeff Molinari, City Clerk Adrienne Nettles, Assistant City Manager Ryan McLeod, City Attorney Brown McLeod, and Public Works Director Michael Crosby. Minister Ralph Reeves, First Christian Church, and Nathaniel Knox, Chairman, Colleton County Veterans Council. Mayor James Broderick and Councilmember Spencer Witkin were not in attendance.

Call to Order:

With the above-mentioned Councilmembers present, Mayor Pro Tem Paul Siegel called the meeting to order. Minister Ralph Reeves, First Christian Church gave the invocation. Nathaniel Knox, Chairman, Colleton County Veterans Council led the Pledge of Allegiance to our flag.

Public Input on Agenda Items:

There was no public input on agenda items.

Public Hearing:

1. **Ordinance # 2026-04**, AN ORDINANCE TO PROVIDE FOR THE ISSUANCE AND SALE OF NOT EXCEEDING ONE MILLION ONE HUNDRED THOUSAND DOLLARS (\$1,100,000) AGGREGATE PRINCIPAL AMOUNT OF GENERAL OBLIGATION BONDS OF THE CITY OF WALTERBORO, SOUTH CAROLINA, TO PRESCRIBE THE PURPOSE FOR WHICH THE PROCEEDS SHALL BE EXPENDED, TO PROVIDE FOR THE PAYMENT THEREOF, AND TO PROVIDE FOR OTHER MATTERS RELATED THERETO (Second and Final Reading).

Approval of Minutes:

Upon motion of Councilmember Syfrett, Seconded by Councilmember Bridge, the following minutes were approved:

1. Regular Meeting – June 2, 2026

Old Business:

1. **Ordinance #2026-04**, AN ORDINANCE TO PROVIDE FOR THE ISSUANCE AND SALE OF NOT EXCEEDING ONE MILLION ONE HUNDRED THOUSAND DOLLARS (\$1,100,000) AGGREGATE PRINCIPAL AMOUNT OF GENERAL OBLIGATION BONDS OF THE CITY OF WALTERBORO, SOUTH CAROLINA, TO PRESCRIBE THE PURPOSE FOR WHICH THE PROCEEDS SHALL BE EXPENDED, TO PROVIDE FOR THE PAYMENT THEREOF, AND TO PROVIDE FOR OTHER MATTERS RELATED THERETO (Second and Final Reading).

Motion: Councilmember Brown; Seconded by Councilmember Bridge

Discussion: None

Carried: All ayes

New Business:

1. **Ordinance # 2026-05**, AN ORDINANCE TO AMEND ORDINANCE # 2026-01, SO AS TO SET THE LOCAL OPTION SALES TAX CREDIT FACTOR IN THE FISCAL YEAR 2026-2027 GENERAL FUND BUDGET (Introduction and First Reading).

City Manager Jeff Molinari stated Mayor Pro Tem Siegel and members of City Council, we are required every year to adopt the Local Option Sales Tax Credit Factor. We take our anticipated local option sales tax revenues and divide that by the total appraised value of property in the city. There we establish the local option sales tax credit factor that will be applied to property bills that go out in October.

2. **Resolution 2026-R-11**, A RESOLUTION TO AMEND AND RESTATE RESOLUTION 2026-R-08; TO APPROVE FINANCING TERMS FROM SOUTH STATE BANK FOR A LEASE PURCHASE FINANCING IN AN AMOUNT NOT TO EXCEED FOUR HUNDRED THIRTY-THREE THOUSAND TWO HUNDRED FORTY-SEVEN DOLLARS AND 80/100; APPROVING THE EXECUTION AND DELIVERY OF NECESSARY DOCUMENTS AND CLOSING PAPERS; AND MATTERS RELATING THERETO.

City Manager Jeff Molinari stated Mayor Pro Tem Siegel and members of Council, last month City Council approved a resolution for the purchase of two (2) pieces of equipment for the Water Department. Under my report we are adding two (2) pieces of equipment for the Public Works Department that were approved as part of the 2026-2027 budget, and we are able to add these two (2) pieces to the lease purchase agreement with South State Bank. In order to get the lease purchase financing done with South State Bank, we have to pass this resolution.

Motion: Councilmember Syfrett; Seconded by Councilmember Bridge

Discussion: None

Carried: All ayes

3. Consideration of a request from Jessica Burdick to close Main Street on August 6, 2026, for First Thursday.

Motion: Councilmember Bridge; Seconded by Councilmember Fishburne

Discussion: None

Carried: All ayes

City Manager's Report:

1. Consideration of a request to purchase a service body truck for the Public Works Department.

City Manager Jeff Molinari stated Mayor Pro Tem Siegel and members of Council, you have in your agenda packet a memo and supporting documentation from our Public Works Director to purchase a new service truck. The 2026-2027 Public Works Department received three bids. We recommend purchasing a 2027 Ford F-250 truck with a service body from Walterboro Ford in the amount of \$65,960.00. The FY 2026-27 Public Works Department budget estimated the cost of the service truck at \$67,000.00. City staff ask for Council's favorable consideration of this request.

Motion: Councilmember Brown; Seconded by Councilmember Syfrett

Discussion: None

Carried: All ayes

2. Consideration of a request to purchase a dump body debris truck for the Public Works Department.

City Manager Jeff Molinari stated Mayor Pro Tem Siegel and members of Council, you have in your agenda packet a memo and supporting documentation to purchase a dump body debris truck. The Public Works Department received three bids, all 2026 Freightliners with a dump body. Staff is recommending purchasing a 2026 Freightliner with an 18' Dump Body from Velocity Truck Centers (Summerville, SC) in the amount of \$137,177.00. The FY 2026-2027 Public Works Department budget estimated the cost of the dump truck at \$115,000.00. The Public Works Department will absorb the additional \$22,177 of debt service. City Staff asks for Council's favorable consideration of this request.

Motion: Councilmember Bridge; Seconded by Councilmember Syfrett

Discussion: None

Carried: All ayes

3. Consideration of proposals for financial auditing services.

City Manager Jeff Molinari stated Mayor Pro Tem Siegel and members of Council we are required every three (3) years to solicit proposals for auditing services. We received three (3) proposals, and are recommending the selection of Mauldin & Jenkins, LLC, in the amount of for the next three years \$25,000, \$27,000, and \$29,000. We ask for Council's favorable consideration of this request.

Motion: Councilmember Brown; Seconded by Councilmember Bridge

Discussion: None

Carried: All ayes

A motion was made to go into Executive Session by Councilmember Brown, seconded by Councilmember Bridge. Mayor Pro Tem Siegel explained that City Council would be going into Executive Session to discuss Personnel Matter: City Prosecutor.

Executive Session:

1. Personnel Matter: City Prosecutor

A motion to come out of Executive Session was made by Councilmember Fishburne, seconded by Councilmember Brown, all in favor motion carries.

Open Session:

A motion to appoint JJ Evans as City Prosecutor was made by Councilmember Bridge, seconded by Councilmember Brown, all in favor, motion carries.

There being no further business to consider, a motion to adjourn was made by Councilmember Bridge, seconded by Councilmember Brown, and passed unanimously. Mayor Pro Tem Siegel adjourned the meeting at 6:49 P.M. Notice of the meeting was distributed with the agenda packet, to all local media, posted on City Hall Bulletin board and posted on the City's website at least twenty-four hours prior to meeting time.

Respectfully,

Adrienne Nettles
City Clerk

ORDINANCE # 2026-06

AN ORDINANCE PURSUANT TO TITLE 5, CHAPTER 3, SECTION 5-3-150, SUBSECTION 3, OF THE CODE OF LAWS OF SOUTH CAROLINA, 1976, AS AMENDED, TO ANNEX AN AREA KNOW AS TMS # 147-05-00-044 INTO THE CITY OF WALTERBORO, A SOUTH CAROLINA MUNICIPAL CORPORATION

WHEREAS, a proper petition has been filed with the City of Walterboro Council by 100% of the freeholders owning 100% of the assessed value of the contiguous property hereinafter described petitioning for annexation of the property to the City of Walterboro under the provisions of SC Code Section 5-3-150(3); and

WHEREAS, it appears to Council that annexation would be in the best interest of the property owners and the City of Walterboro; and

The territory to be annexed is described as follows:

ALL that certain piece, parcel or lot of land, with building and improvements thereon, situate, lying and being near the City of Walterboro, County of Colleton, State of South Carolina, designated as Lot 9 on a plat of a subdivision of Heyward Zeigler, prepared by Harry M. Fripp, RLS, dated January 9, 1951, and measuring and bounding as follows: Measuring One Hundred Thirty (130.00') feet on the Northeast and Southwest boundaries and bounding on the Northeast by Lot 8; on the Southeast by a street; on the Southwest by Lot 10, property now or formerly of Clarence Ross; and on the Northwest by Lot 11, property now or formerly of Norman E. Lowery. This being the same property conveyed to Padgett Farm Properties, a Partnership, by deed of Jackie L. Herndon and Delores Crosby d/b/a Crosby Herndon Enterprises, dated February 8, 2011, and recorded February 11, 2022, in the Office of the Register of Deeds for Colleton County in Record Book 1910, at Page 225.

The property is designated as TMS# 147-05-00-044, 1220 Dandridge Rd., Walterboro, SC 29488.

It is requested that the property be zoned Highway Commercial District (HCD) upon review and recommendation by the Municipal Planning Commission.

A map showing the property is attached hereto and made a part hereof by reference.

NOW, THEREFORE, BE IT ORDAINED by the Mayor and Council of the City of Walterboro, South Carolina, this _____ day of _____, 2026 that the property herein described is hereby annexed to and becomes a part of the City of Walterboro effective _____, 2026.

James D. Broderick
Mayor

ATTEST:

Adrienne Nettles
City Clerk

First Reading: _____
Second Reading: _____

Date: July 8, 2026

PETITION

TO THE MAYOR AND CITY COUNCIL OF THE CITY OF WALTERBORO:

The undersigned, being 100 percent of the freeholders owning 100 percent of the assessed value of the property in the contiguous territory described below and shown on the attached plat or map, hereby petition for annexation of said territory to the City by ordinance effective as soon hereafter as possible, pursuant to South Carolina Code Section 5-3-150(3).

The territory to be annexed is described as follows: (Colleton County, SC Register of Deeds BK:RB: 1910, PG 225)

ALL that certain piece, parcel or lot of land, with building and improvements thereon, situate, lying and being near the City of Walterboro, County of Colleton, State of South Carolina, designated as Lot 9 on a plat of a subdivision of Heyward Zeigler, prepared by Harry M. Fripp, RLS, dated January 9, 1951, and measuring and bounding as follows: Measuring One Hundred Thirty (130.00') feet on the Northeast and Southwest boundaries and bounding on the Northeast by Lot 8; on the Southeast by a street; on the Southwest by Lot 10, property now or formerly of Clarence Ross; and on the Northwest by Lot 11, property now or formerly of Norman E. Lowery.

This being the same property conveyed to Padgett Farm Properties, a Partnership, by deed of Jackie L. Herndon and Delores Crosby d/b/a Crosby Herndon Enterprises, dated February 8, 2011, and recorded February 11, 2022, in the Office of the Register of Deeds for Colleton County in Record Book 1910, at Page 225.

TMS# 147-05-00-044.000

Property Address: 1220 Dandridge Rd.

A map showing the property is attached hereto and made a part hereof by reference.

It is requested that the property be zoned Highway Commercial District (HCD) upon review and recommendation by the Municipal Planning Commission.

Signature(s) William H. Paillett Street Address, City 706 Jule Street Dr.,
Edisto Beach, SC Date 7/10/26

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FOR MUNICIPAL USE:

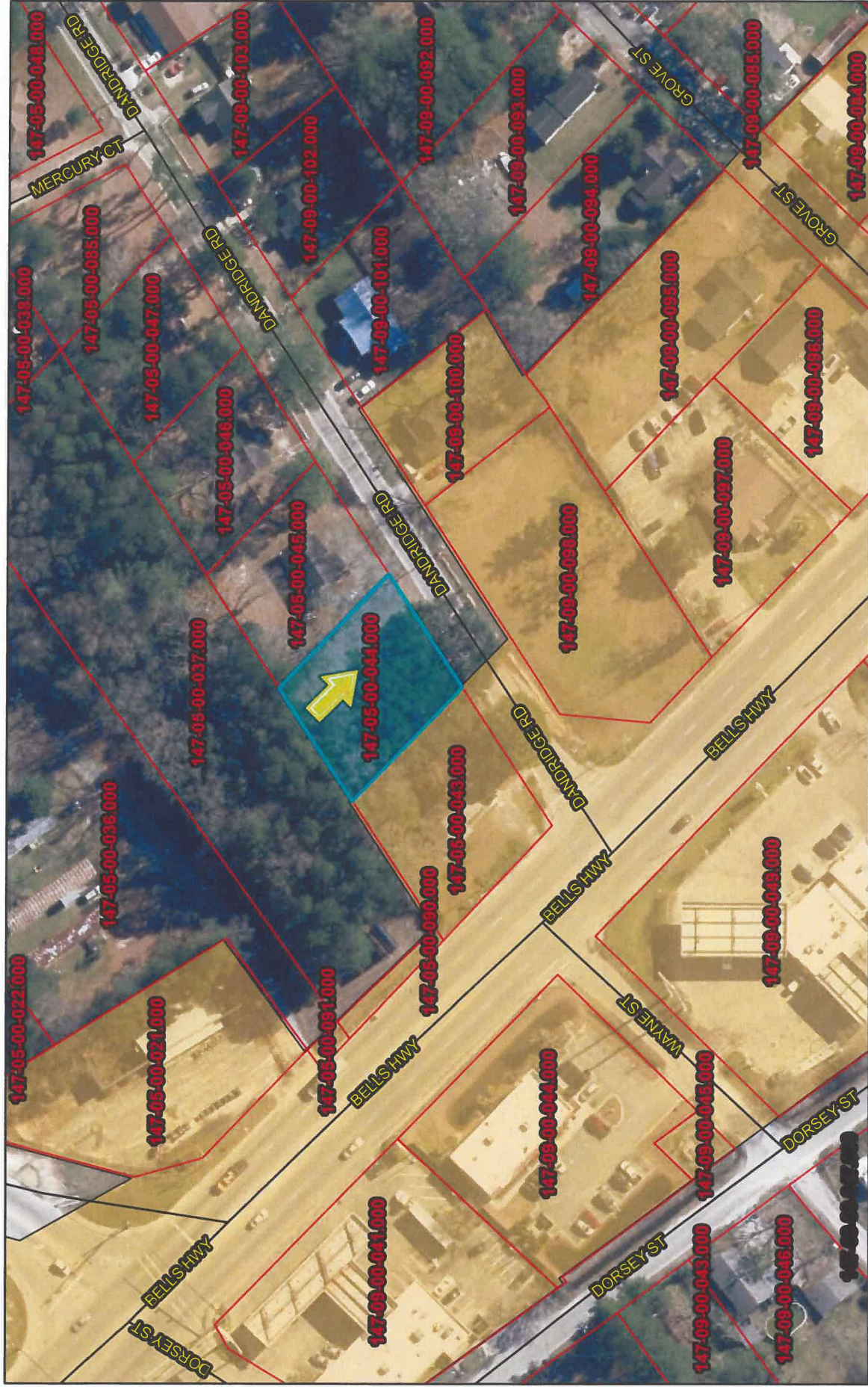
Petition received by JAW, Date 7/10/26

Description and Ownership verified by JAW, Date 7/10/26

Recommendation: ANNEXATION

By: JAW, Date 7/10/26

TMS# 147-05-00-044



Esri, HERE, Garmin, (c) OpenStreetMap contributors, and the GIS user community, US Census Bureau, Esri, HERE, Garmin, GeoTechnologies, Inc.,

JOINT RESOLUTION 2026-R-01

**OF THE WALTERBORO-COLLETON COUNTY AIRPORT COMMISSION,
CITY OF WALTERBORO, AND COUNTY OF COLLETON**

**TO AUTHORIZE 53 ACRES, MORE OR LESS, LOCATED AT THE LOWCOUNTRY
REGIONAL AIRPORT TO BE SOLD WITH THE NET PROCEEDS TO BE APPLIED TO
DEFRAY THE CONSTRUCTION COST OF A NEW FUEL FARM**

WHEREAS, the fee-simple title in and to the subject real estate set forth and described in the attached Exhibit A is jointly owned and vested in the names of the City of Walterboro f/k/a the Town of Walterboro (A South Carolina Municipal Corporation) and the County of Colleton (A body politic and a corporate and political subdivision of the State of South Carolina), and managed by the Walterboro-Colleton County Airport Commission as the Lowcountry Regional Airport pursuant to and in accordance Joint Ordinance No. 2007-09 dated August 28, 2007, and formerly pursuant to Act #584 of the General Assembly of the State of South Carolina of 1946, as amended by Act #789 of the General Assembly of the State of South Carolina of 1948 and by Act #21 of the General Assembly of the State of South Carolina of 1965 and by Act #1031 of the General Assembly of the State of South Carolina of 1966 and by Act #1150 of the General Assembly of the State of South Carolina of 1968; and

WHEREAS, the subject real estate is a portion of the Lowcountry Regional Airport property conveyed to grantees by quitclaim deed of the United States of America dated April 18, 1947 and recorded in Book 97 Page 117 in the Office of the ROD for Colleton County, South Carolina; and

WHEREAS, the Walterboro-Colleton County Airport Commission has determined the subject real estate is surplus to the needs of the Lowcountry Regional Airport, however, there are restrictions on the use and disposal of such real estate under the deed thereto from the United States of America and Federal regulations; and

WHEREAS, the Walterboro-Colleton County Airport Commission has contacted the Federal Aviation Administration to initiate the process to have the subject real estate released from said restrictions in order to sell the subject real estate as surplus to the needs of the Lowcountry Regional Airport; and

WHEREAS, the City of Walterboro, County of Colleton, and the Walterboro-Colleton County Airport Commission have agreed to sell the subject real estate and apply the net proceeds of the sale of the subject real estate to defray the construction cost of a new fuel farm at Lowcountry Regional Airport.

NOW THEREFORE, BE IT RESOLVED, that the recitals set forth above are fully incorporated into this resolution as if re-written verbatim and the City of Walterboro, County of Colleton, and Walterboro-Colleton County Airport Commission hereby authorize the Walterboro-Colleton County Airport Commission to sell the subject real estate and, pursuant to *Section 22.13.d, "Distribution of Proceeds from the Sale or Conveyance of Federally Conveyed Property"* of the FAA Airport Compliance Manual (referencing 49 U.S.C. §§ 47125, 47151; and 14 CFR § 155.7), the parties hereby obligate themselves to deposit the net proceeds of the sale into the Walterboro-Colleton County Airport Commission's First Federal of South Carolina account after which the Airport Commission

shall issue a payment to Colleton County in the amount of the net proceeds, the total sum of which shall be applied by Colleton County to reduce the balance due of the fuel farm financing agreement to defray the cost of construction of a new fuel farm at the airport. The net proceeds of the sale of the subject real estate shall not be deposited in the General Funds of the Walterboro-Colleton County Airport Commission, City of Walterboro, or County of Colleton for application to their general operating needs.

IT IS HEREBY RESOLVED AND ADOPTED.

Joint Resolution 2026-01 adopted by the Walterboro-Colleton County Airport Commission the ____ day of _____, 2026.

By: Walterboro-Colleton County
Airport Commission

Phillip M. Taylor, Sr., Chairman

ATTEST:

Bert Duffie, Secretary-Treasurer

Joint Resolution 2026-01 adopted by the County of Colleton the ____ day of _____, 2026.

By: County of Colleton

Scott Biering, Chairman

ATTEST:

_____, Clerk to Council

Joint Resolution 2026-01 adopted by the City of Waltherboro the ____ day of _____, 2026.

By: City of Waltherboro

James Broderick, Mayor

ATTEST:

_____(Signature)
_____, Clerk to Council

REDLINE

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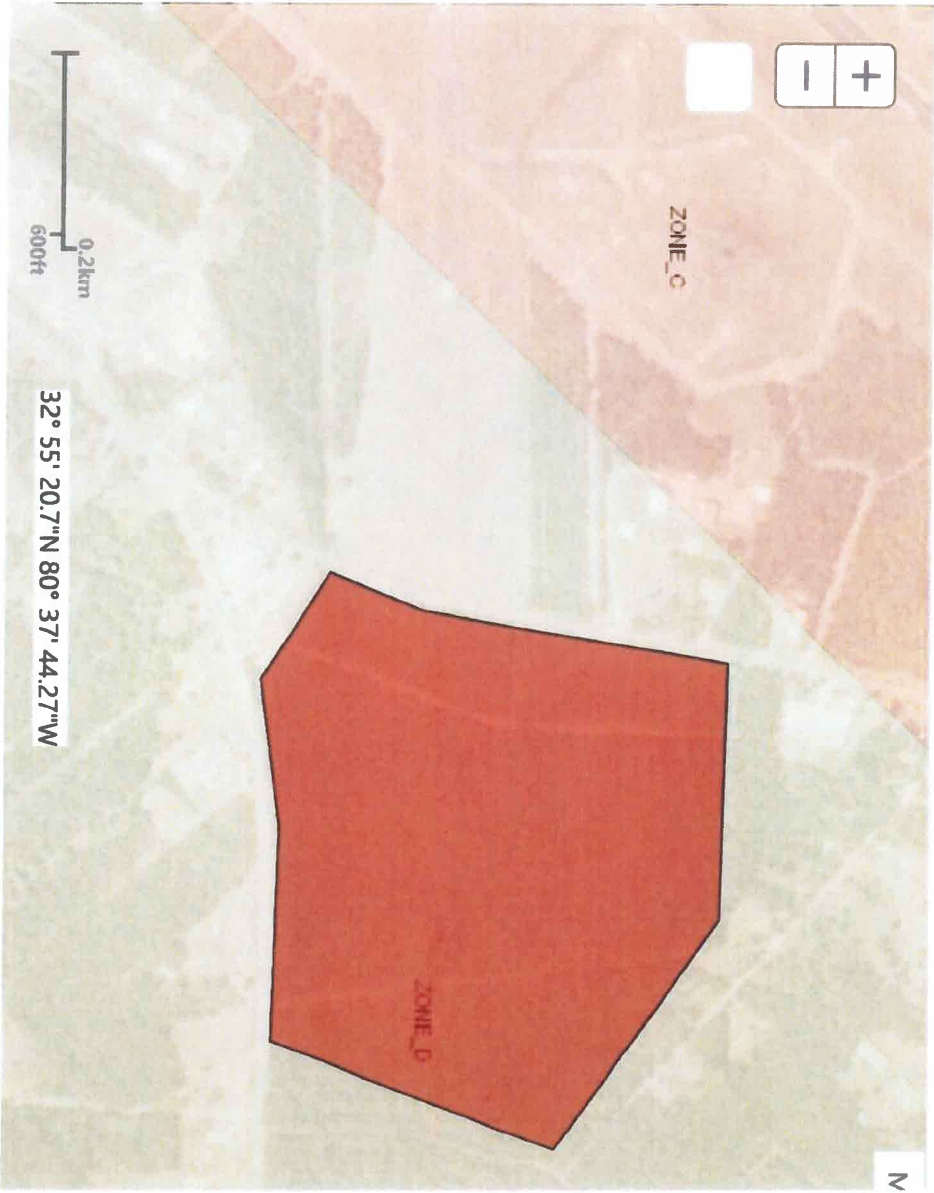
ACTUAL CORNER NOT SET
N 00°33'03"E 0.26'
N 88°54'46"W 36.25'
TO CMFS





South Carolina Airport Compatible Land Use Evaluation (CLUE) Tool

Determine Structure Compatibility
Zoom To Location





July 21, 2026

Walterboro City Council
242 Hampton Street
Walterboro, SC 29488

RE: 12th Annual Ireland Creek Bridge Run

Dear Mayor and City Council,

The Walterboro Rotary Club is planning for the 12th Annual Ireland Creek Bridge Run to be held on Thursday, October 22, 2026 with a make-up date scheduled for Thursday, October 29, 2026. We look forward to another successful event. Our fundraising efforts benefit many organizations in Walterboro. There are several items we are requesting approval from City Council for the event on Thursday, October 22nd.

- Close one side of Ireland Creek Road and Ivanhoe Road between Washington Street and Forest Hills Road from 5:00 PM until 7:00 PM.
- Reserve picnic area on Ireland Creek from 1:00 PM – 9:00 PM (tent and tables).
- Allow for event directional signs (18" x 24") to be placed where appropriate in the city.
- Provide police escort for runners and walkers.

On behalf of the Walterboro Rotary Club, we thank you for your continued support and encouragement.

Sincerely,

A blue ink signature of Scott Lockwood, written in a cursive style.

Scott Lockwood
Rotary Club President



To: Jeff Molinari, City Manager
From: Ryan McLeod, Assistant City Manager
Date: July 30, 2026
Subject: Campsite Request

FestiVELO is entering its 29th year, bringing cyclists from across the region to experience the beauty and hospitality of the South Carolina Lowcountry. This year's event, scheduled for November 4–8, is expected to draw hundreds of riders and their families to Walterboro for up to five days.

FestiVELO is requesting Council's permission to use the lot behind 300 Hampton Street for overnight campers, along with space for a shower trailer and host RV. The campsite continues to grow in popularity and is designed to accommodate nearly 50 riders this year.

Allowing this campsite within city limits directly supports the local economy, as visitors dine at Walterboro restaurants and shop at local businesses. The multi-day impact of an event of this size is significant for our community.

FestiVELO has a long-standing history of responsible stewardship. Volunteers work closely with the property owner and city staff to ensure communication is clear and expectations are met.

Approving these accommodations would allow Walterboro to continue benefiting from this unique event while strengthening the relationship that keeps FestiVELO calling Walterboro home.

Staff respectfully requests Council's favorable consideration of this request.

Respectfully,

Ryan McLeod
Assistant City Manager



124 South Memorial Avenue
Walterboro, South Carolina 29488

Braxton Edwards, Lead Pastor

July 22, 2026

To: Ryan Wright, Event Director

Re: Use of First Baptist Church of Walterboro's field for FestiVELO

Ryan,

The Administrative Council voted to allow your organization to use the grassy field adjacent to the church for the annual FestiVELO event again in 2026.

I will need a Certificate of Insurance for this event at least two weeks prior to November 4. The council agreed to the following terms for the use of the field:

- Nov. 1-2 set up shower trailers, portable potties and orange plastic fencing
- Nov. 4-8 cyclists may camp in the field in general accordance with the attached layout
- Nov. 9-10 all fencing, equipment and trash removed

If you have any questions, please let me know. I hope you have a successful event this year.

Blessings,

Haley Rowe
Administrative & Communications Director
haley@walterborofirst.org
843-908-9304

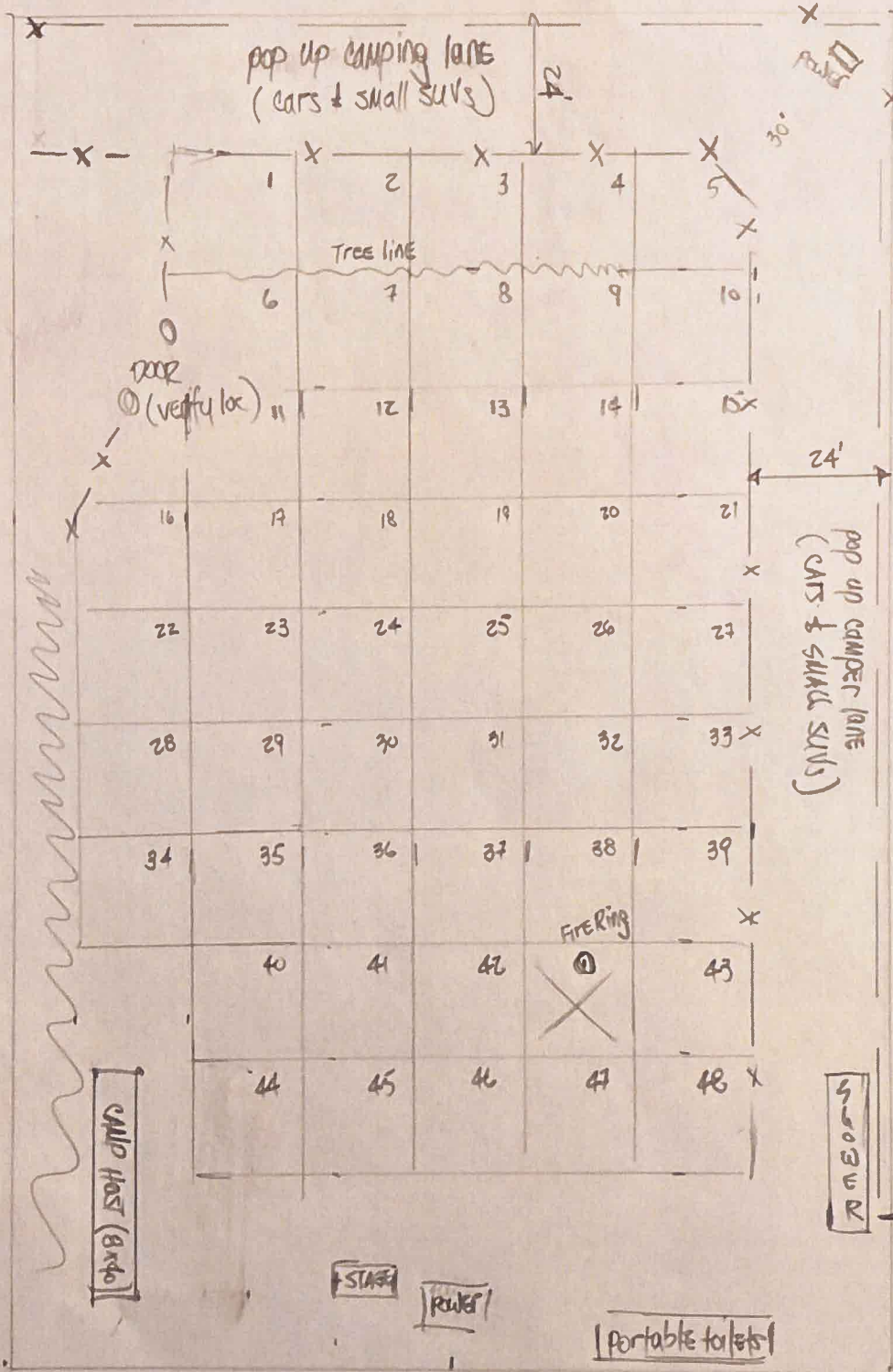
Enc: Tent Camping Layout sketch

BASIC LAYOUT:

- 24' LANE FOR VEHICLES/VANS/PODUPS
- 20x20 TENT SPACES

Cam St.

LEAVE
OPEN
for
DRESS



FB
church

FESTIVELO CAMP SITE

FestiveLo Camping [1" = 30']

10/3/25 BSW



Accommodations Tax Advisory Committee

To: Walterboro City Council

Cc: Jeffrey P. Molinari, City Manager

From: Accommodations Tax Advisory Committee

Date: July 14, 2026

Re: Approvals at the June 25, 2026 meeting

At its rescheduled meeting held on June 25, 2026, the Accommodations Tax Advisory Committee approved the following requests:

<u>Request for 30% Designated Marketing Organization</u>	<u>Requested</u>	<u>Approved</u>
Walterboro Tourism Commission	\$80,000	\$80,000

<u>Requests for 65% Tourism Fund</u>	<u>Requested</u>	<u>Approved</u>
Velos of SC dba Festivelo XXVIII	\$41,000	\$41,000
SC Artisans Center – Shop & Explore SC Art	\$70,000	\$35,000
City of Walterboro – Walterboro Rocks! Advertising	\$90,000	\$90,000
City of Walterboro – Walterboro Wildlife Center-Event Hall	\$30,000	\$30,000

Should these requests be approved as submitted, the projected remaining balance available for 2026-2027 will be approximately **\$152,432**. The remaining funds will be for consideration at the next scheduled meeting in October 2026. Therefore, the Accommodations Tax Advisory Committee respectfully requests City Council approve these items.



November 4-8, 2026

**City of Walterboro
Accommodations Tax
Funding Request
May 29, 2026**





CITY OF WALTERBORO ACCOMMODATIONS TAX FUNDING REQUEST

Submit an **original and 7 copies** (8 total) of the application to: City of Walterboro Finance Department, Attn: Accommodations Tax Advisory Committee, 300 Hampton Street, Walterboro, SC 29488 Phone: (843) 782-1061

Applications must be typed and include the following information, in the order stated below. Additional information or attachments are welcomed at the end of the mandatory requirements.

I. BASIC INFORMATION

- A. Project Name
- B. Amount Requested from City of Walterboro A-tax Funds
- C. Total Cost of Project
- D. Applicant Information:
 - 1. Organization name with Federal ID number
 - 2. Contact Name and Title of person submitting application
 - 3. Address
 - 4. Phone, Fax and E-mail

II. NARRATIVE

Provide a detailed description of the project to be accomplished with A-tax funding to include at least the following mandatory components:

- A. General Description (Include information about innovative ideas, community support, partnerships and evidence of management capability)
- B. Benefit to Tourism
- C. Benefit to Community
- D. Tracking: Number of hotel/motel room nights projected to be added as a direct result of this project (Include brief explanation as to the calculation used for this estimate as well as description of how you plan to track this information)
- E. Duration of Project (Start and End dates)
- F. List Permits (if any required)
- G. Additional comments (optional)

III. BUDGET

Provide a complete budget for your project listed including all funding sources. **Show specifically how A-tax funds will be used for the project.** (Example: \$500.00 for promotional brochures, etc.)

IV. REQUIRED ATTACHMENTS

- A. Letter from Secretary of State confirming non-profit status
- B. Organization's latest financial statement
- C. List of applicant's board members, with full names and addresses

- V. If applying for billboard funding, you must include a picture/artwork for the billboard and the precise location of the board including miles from Walterboro, SC.

VI. PRIOR RECIPIENTS ONLY

For agencies that have received City of Walterboro A-tax funding in the past, please fill out the following form for the latest completed project and indicate the date received.



City of Walterboro
Accommodations Tax Funding Request
FestiVELO 2026

I. Basic Information

A. Project Name: FestiVELO 2026: A Festival of Cycling in the SC Lowcountry

B. Amount requested from City of Walterboro A-tax Funds: \$ 41,000

- i. Upon review of the "Further Clarification" PDF provided by the Tourism Expenditure Review Committee on the state website, funding requests may be based on a percentage of tourists attending the event. The total budget for the event is \$123,000. Historically, and verified by volunteers with clickers in 2025, the composition of the overall crowd is traditionally 33% tourists, while the remaining 66% are directly participating in the event. Therefore, we respectfully request \$41,000, calculated as 0.33 of the \$123,000 total budget.

C. Total Projected Cost of Project: \$123,000

D. Applicant Information:

- i. **Organization name with Federal ID number:** Velos of SC, dba FestiVELO, EIN 93-3257381
- ii. **Contact Name and Title of person submitting application:** Ryan Wright, Director of FestiVELO
- iii. **Address:** 1721 Nursery Hill Road, Columbia, SC 29212
- iv. **Phone, Fax and E-mail:** 843-240-4830, ryan@FestiVELO.org

II. Narrative:

A. General Description (Include information about innovative ideas, community support, partnerships and evidence of management capability)

The Event

FestiVELO is pleased to announce its continued collaboration with the City of Walterboro in hosting one of the most distinguished events in the United States. The upcoming celebration is scheduled from November 4th to 8th. In response to feedback from our valued cyclists, we are introducing an intermediate route each day, providing participants with four route options daily. We sincerely appreciate the opportunity to be part of a team that facilitates four days of cycling, festival activities, camaraderie, gourmet cuisine, and fellowship for 300-350 cyclists and their families, representing more than twenty states.

The event commences at the event headquarters: the Colleton Museum and Farmers Market. Throughout the four-and-a-half days of FestiVELO, this venue exemplifies Walterboro's hospitality while honoring its historical legacy. During the weekend, visitors and their families are frequently observed engaging in activities at the Farmers Market, exploring exhibits, and appreciating the area's history. Additionally, individuals are often seen in and around local restaurants and shopping centers as part of their activities.

One of the prominent attractions that draw attendees to FestiVELO is the food. Over the years, we have cultivated a remarkable partnership with Eartha Cunningham from the Colleton County Commercial Kitchen and the Colleton County Feeding Program. This collaboration also encompasses the organization of food services at the rest stops along the route, providing continuous opportunities for them to demonstrate their expertise in food planning, preparation, and service. Eartha and her team are dedicated to delivering delicious meals and snacks each day for cyclists and their families. It is estimated that for every two registered cyclists, at least one family member accompanies them during meals and stops, thereby enriching the experience and making it more memorable and pleasurable for all involved.

This year, we have also been engaging with local restaurateurs and vendors to coordinate lunches. We are excited to strengthen community ties as we work to improve the event for everyone involved.

In furtherance of our partnership with the city, we wholeheartedly endorse and promote the participation of the FestiVELO family in the First Thursday festival. To enhance the experience, we restrict our FestiVELO activities on Thursday evenings and relocate our dining venue to Historic Walterboro. It is a pleasure to observe our friends strolling through the shops, appreciating Walterboro's unique charm, and engaging with local residents and shop owners.

As we prepare for and host the event, we strongly encourage cyclists and their families to adopt a "local first" approach. We appreciate collaborating with local T-shirt suppliers, printers, and vendors whenever feasible, as this fosters stronger community connections. During the event, when sourcing materials and supplies, we prioritize local vendors before considering larger market options. Our commitment remains to support the community that consistently supports us, and we are eager to contribute positively in return.

A 100-mile cycling route encompasses a substantial area, providing an exceptional opportunity for the wider community to engage in the event. FestiVELO community volunteers, supported by event leadership, oversee the riders and the course to ensure that necessary assistance is consistently available. Support and Gear (SAG) volunteers contribute by monitoring the course as cyclists proceed on their journey. Staffed rest stops, situated at churches, community centers, open fields, or convenience stores, are positioned at 15-20 mile intervals and offer additional opportunities for cyclists, community members, and volunteers to interact. From Thursday to Sunday, various sections of the city and county host both visitors and residents, thereby fostering a strong sense of community.

At the conclusion of the day's ride, cyclists and their families reunite to participate in the evening activities at the Farmers Market or to utilize the amenities available in Walterboro. Subsequently, they return to their respective accommodations, such as hotels, tent sites, or RV centers, to rest and prepare for the following day's activities with us. Over the years, it has been observed that our participants tend to retire early and rise early.

The Leadership

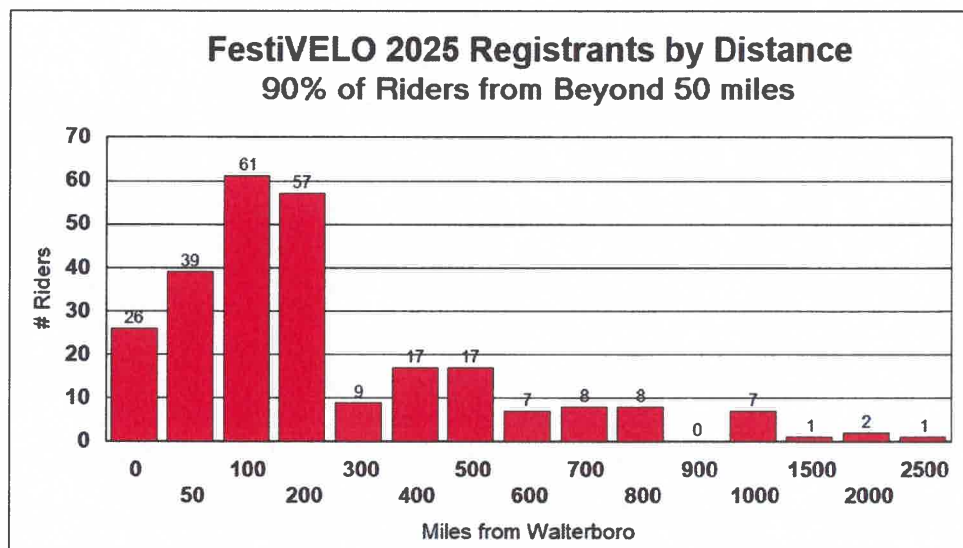
FestiVELO is guided by a dedicated and experienced team, comprising the event director and the leadership board. Annually, numerous committed volunteers generously contribute their time and expertise to ensure the success of the event. With over a century of collective experience among its leadership, FestiVELO is firmly in competent and capable hands. The organization of an event of this magnitude presents significant challenges; however, our team consistently rises to meet these challenges.

One of the most appreciated aspects of FestiVELO is the FestiVELO App, which significantly enhances the experience for all participants. It integrates seamlessly with our website and registration system, simplifying logistics management for volunteer ride managers, including coordination of volunteers, registrants, rest stops, rider locations, and routes through the app's advanced location features. Furthermore, it enables remote coordination via telephone by integrating three databases: RaceReach registration, our website routing, and RaceReach volunteer management. Highly regarded by both riders and volunteers, the app has been downloaded over 1500 times since its inception in 2016, and its popularity continues to expand, as demonstrated by the accompanying chart.

FestiVelo App Downloads			
Year	iOS	Android	Total
2021	318	114	432
2022	281	68	349
2023	208	109	317
2024	188	84	272
2025	155	81	236

B. Benefit to Tourism

Participation in the 2025 edition of FestiVELO experienced a resurgence compared to 2024. However, it has not yet returned to the customary levels of 400-500 participants from 18 to 25 states and several countries reaching Walterboro. This includes cyclists, volunteers, spouses, families, and significant others. Approximately 90% of registered cyclists originate from locations more than 50 miles away from Walterboro. This trend is not unique to FestiVELO, as most cycling events are experiencing lower than expected attendance. The graphs below are based on survey responses collected. They do not account for event staff or other individuals involved with the event.

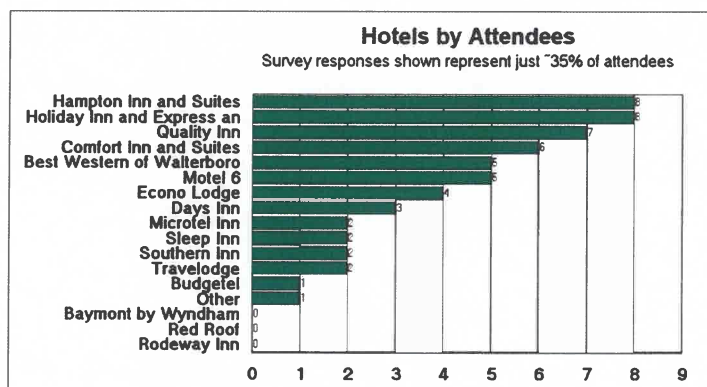


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2025			
Nights	Response	Total	Extrapolated
5	14	70	193
4	25	100	276
3	20	60	165
2	4	8	22
1	1	1	3
0	30	0	0
259	94	239	659

Note: 94 respondents stayed a total of 239 nights, which extrapolates to 659 nights total for the event

Upon review of the registration and survey data, it is encouraging to observe that participants utilized 659 room nights. This encompasses various options, including bed and breakfasts, RV spots, camping sites, and hotels. We are pleased with the current registration trends and remain optimistic that this number will continue to grow as we improve the overall event experience.



In our 2025 post-event survey, participants were invited to specify their accommodation preferences. The graph shown at left captures the provided responses.

If artificial intelligence (ChatGPT) is then engaged, reasonably accounting for additional support staff only, the following models and conclusions can be developed. (Note: In order to maintain conservative analysis, friends, family, and other volunteers continue to be excluded from the analysis.)

Artificial Intelligence Analysis (ChatGPT)

Input Data

- 275 riders
- 30 support staff
- 305 total event people
- 94 survey responses
- 240 total nights reported
- \$130,000 event revenue
- \$40,000 spent on food/local vendors

Hotel/night extrapolation

- Survey average:
 $240 \text{ nights} \div 94 \text{ responses} = 2.55 \text{ nights per respondent}$

Applied to all 275 riders: $275 \times 2.55 = 702$ rider nights

Including 30 support staff:
 $305 \times 2.55 = 779$ total person-nights

Estimated hotel room nights:

Assumption	Estimated Room Nights
1 person per room	700–780
1.25 people per room	560–625
1.5 people per room	465–520
2 people per room	350–390

“Based on these assumptions and results, the event generated approximately **700 rider nights** and an estimated **500–625 hotel room nights**, with total lodging activity likely approaching **700–780 person-nights** when support staff are included.”

If we go one step further and ask ChatGPT to develop the economic impact model from the data above, the following results can be considered.

Lodging impact estimate

Using an average hotel rate range:

Avg Hotel Rate 500 Room Nights 625 Room Nights

\$125	\$62,500	\$78,125
\$150	\$75,000	\$93,750
\$175	\$87,500	\$109,375

So lodging impact is likely: \$75,000–\$110,000

Direct local economic impact

Conservative estimate:

Category	Estimate
Event revenue	\$130,000
Local food/vendor spend	\$40,000
Hotel revenue	\$75,000–\$110,000
Local dining/shopping by riders	\$35,000–\$60,000
Farmers market/artisan/local retail surge	\$20,000–\$50,000

Estimated direct impact: \$300,000–\$390,000

With a conservative tourism multiplier of 1.4–1.6:

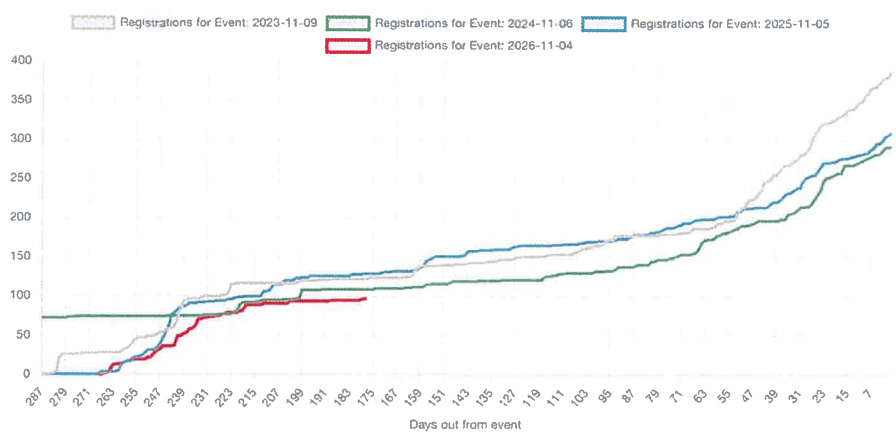
Total economic impact: approximately \$420,000–\$625,000

Artificial Intelligence Analysis Conclusion

Considering FestiVELO brought 275 riders and 30 support staff from 23 states into the community. Survey data showed 94 respondents accounted for 240 overnight stays, which extrapolates to approximately 700 rider nights and 500–625 hotel room nights. The event directly generated \$130,000 in revenue, including \$40,000 spent on food and local vendors. In addition, approximately half the riders shopped and dined locally, while several local institutions such as the South Carolina Artisans Center and the Farmers Market reported one of their strongest weeks of the year. Based on conservative lodging, dining, retail, and multiplier assumptions, the event likely produced **\$420,000–\$625,000 in total local economic impact.**

2026 Registration Data

The following data illustrates 2026 registration data as of 5/11/26. This year's trend, the red line, is a bit low, but our marketing and promotions team is developing strategies to pick up the pace.



All Event Totals

Products and Services....	\$40,175.00
Refund Protection	\$1,224.87
Handling	\$1,398.16
Total Collections	\$41,573.16
Standard Discount	- \$5,482.50
Virtual Credit Used	- \$3,276.00
Refunded Amount	- \$209.00
Total Deductions	- \$8,967.50
Net Collections	\$33,175.03
Gross Revenue	\$32,605.66
Platform Fee	- \$1,398.16
Net Revenue	\$31,207.50

Additional strategies to enhance visibility and attract visitors to Walterboro include establishing partnerships with organized rides across South Carolina, North Carolina, Virginia, and Maryland. Moreover, the annual publication of the Event Guide offers relevant information concerning local attractions within and surrounding Walterboro. This guide is often retained by cyclists as a reference for future visits to FestiVELO and Walterboro.

The integration of the FestiVELO website, application, event guide, and social media platforms provides substantial promotional benefits for Walterboro. The yearly marketing investment for this event yields favorable results by attracting new participants who learn about the event through these channels. The likelihood that these new riders will positively impact future tourism is significant.

C. Benefit to Community

As can be seen in the previous section, FestiVELO promotes significant economic activity among Walterboro's hotels, restaurants, retail businesses, and suppliers. The Farmers Market, our previously designated headquarters, also advocates for local, often domestically cultivated small startup enterprises and downtown retail outlets, thereby drawing hundreds of participants to the post-ride celebrations. Additionally, the event cultivates an atmosphere conducive to enjoyment and physical activity, ensuring positive experiences for cyclists, their families, and residents.

Additionally, the event organizers are from South Carolina and North Carolina. As such, they demonstrate a deep passion for the Lowcountry, which is evident in the engagement observed at every SAG stop. This fosters a meaningful connection among tourists, volunteers, and residents with Walterboro's churches, community centers, and neighborhoods. The social ambiance at the stops emphasizes Walterboro's charm and offers an experience that motivates tourists to visit annually.

As an added educational benefit to our riders and families, during dinner each evening, we host local guest speakers. Over the years, we have had the privilege of learning about rice production, historical landmarks, Native American sites, and various other topics. When our family members participate in these presentations, they leave with a deeper understanding and appreciation of the rich history of the Lowcountry of South Carolina.

D. Tracking: Number of hotel/motel room nights projected to be added as a direct result of this project (Include brief explanation as to the calculation used for this estimate as well as description of how you plan to track this information).

Please refer to the graphs and analyses presented in Section B above.

E. Duration of Project (Start and End dates)

The event is scheduled to occur from November 4 to 8, 2026. In preparation, numerous volunteers are expected to arrive on November 3 and depart on November 9 or 10. Approximately 30 event staff members are expected to be present in Walterboro for a duration of 5 to 7 days.

F. List Permits (if any required)

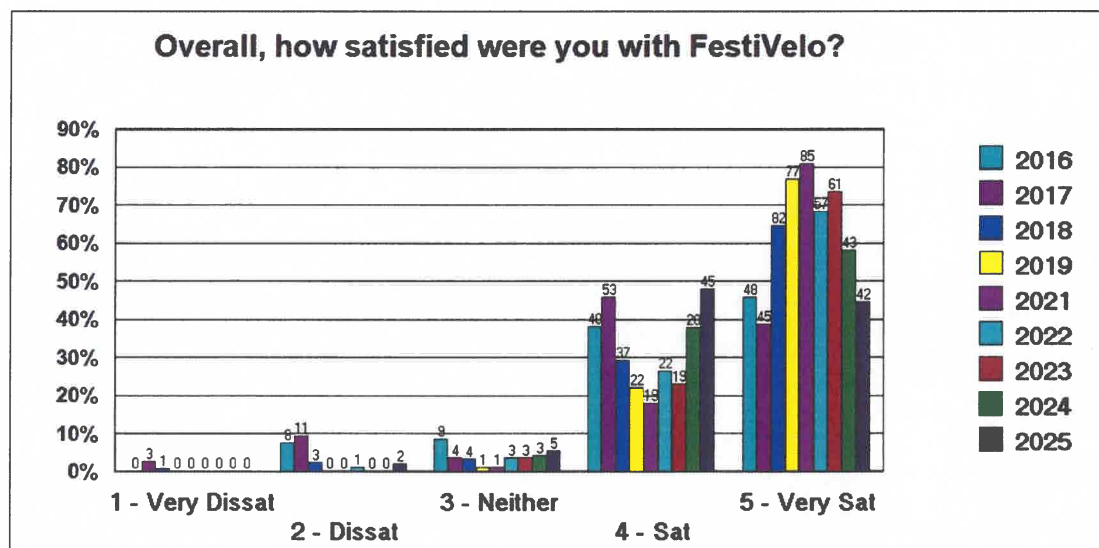
Event organizers collaborate with local law enforcement, SCDOT, the fire department, and First Baptist Church/City of Walterboro to coordinate the tent camping location.

Additionally, we will coordinate with Emergency Management responders in neighboring counties to inform them of route segments that extend into their jurisdictions.

G. Additional comments

The partnership between Walterboro and FestiVELO has effectively transformed Walterboro into a “Home away from home” for both participants and tourists. As previously noted, numerous individuals return annually. Throughout the year, we receive correspondence from those who have vacationed in Walterboro owing to their positive experiences with us.

Moreover, as previously noted, FestiVELO underwent substantial modifications in 2025, including but not limited to the appointment of a new director, the redesign of routes and rest stop concepts, and the scheduling of new evening activities. Unsurprisingly, the survey results revealed a slight shift in the categories of 'very satisfied' and 'satisfied.' Although the cyclists expressed general satisfaction, we have analyzed the feedback and implemented adjustments to further enhance satisfaction. We remain dedicated to the ongoing improvement of the FestiVELO program.



(Continued on next page.)

III. Budget

The primary source of revenue is derived from individual registrants via their registration fees. The expense budget, including the 2025 costs, is outlined below.

Upon review of the "Further Clarification" PDF provided by the Tourism Expenditure Review Committee on the state website, funding requests may be based on a percentage of tourists attending the event. The total budget for the event is \$123,000. Historically, and verified by volunteers with clickers in 2025, the composition of the overall crowd is traditionally 33% tourists, while the remaining 66% are directly participating in the event. Therefore, we respectfully request \$41,000, calculated as 0.33 of the \$123,000 total budget.

Accounting Category	Description	2025 Costs	2026 Budget
E-marketing & print media & postage	Facebook	\$14,000.00	\$1,500.00
	Instagram		\$700.00
	Website maintenance & update		\$1,200.00
	Direct mail		\$1,500.00
	RideWithGPS		\$300.00
	Advertising & promotional items to over 15 states (brochures, postcards, posters, etc.)		\$6,500.00
	Event Guide		\$6,000.00
Route infrastructure	Marking Paint	\$3,200.00	\$800.00
	Poles & Temp Fencing		\$1,200.00
	Outdoor furniture rental for visitors		\$1,200.00
Event Setup & Teardown	Shower trailer/electric/gas	\$6,500.00	\$1,000.00
	Shower trailer mobilization		\$1,500.00
	Tent Rental		\$1,500.00
	Project Manager		\$2,500.00
Entertainment	DJ, speakers, special event	\$2,500.00	\$2,500.00
Insurance	Insurance	\$7,500.00	\$7,500.00
Labor	Walterboro Museum staff for meals, after ride snacks, misc labor.	\$19,000.00	\$15,000.00
	Labor costs to Charleston staff for rest stop and lunch stands.		\$1,000.00
	Motorcycle safety support		\$3,000.00
Food	3 meals/day, rest stops, snacks, volunteer dinner (Assume 1 visitor per 3 cyclists or 1/3 of budgeted item)	\$35,000.00	\$35,000.00
Motel	Motels for volunteers	\$3,000.00	\$4,000.00
Campsite	Campground	\$2,200.00	\$500.00
	Power		\$400.00
	Camp Host		\$400.00
	Fencing		\$600.00
	Clean up / repair		\$300.00
Museum Rental	Farmer's Market Rental	\$2,000.00	\$2,500.00
Tourist Giveaways	T-shirts	\$9,800.00	\$5,000.00
	Jerseys		\$4,500.00
	Misc Apparel		\$300.00
Communications tools for event	Zoom	\$600.00	\$300.00
	Google		\$300.00
Festivelo / Walterboro App	The FestiVELO app requires a yearly update of Walterboro's information, routes, events, tourist attractions, hotel page, etc. The app is normally downloaded/updated months in advance and is viewed often by participants. This application is functional all year and usable by the participant for routes or reference to Walterboro and FestiVELO.	\$5,000.00	\$5,000.00
Portable Toilets	Delivery, cleaning, pickup of portable toilets	\$5,000.00	\$7,500.00
Total		\$115,300.00	\$123,000.00

IV. Required Attachments

A. Secretary of State Proof of Non-Profit Status

South Carolina Secretary of State

Business Entities Online

File, Search, and Retrieve Documents Electronically

Velos of SC, Inc.

Corporate Information

Entity Id: 01334029

Entity Type: Nonprofit

Status: Good Standing

Domestic/Foreign: Domestic

Incorporated State: South Carolina

Important Dates

Effective Date: 06/20/2023

**Expiration N/A
Date:**

**Term End Date N/A
:**

Dissolved Date: N/A

(Continued on next page)

B. FestiVELO Financial Statement

	TOTAL
Assets	
Current Assets	
Bank Accounts	
Bank of South Carolina	15.00
FestiVELO 0977 - 1	7,397.97
Total for Bank Accounts	\$7,412.97
Other Current Assets	
Uncategorized Asset	0.00
Total for Other Current Assets	\$0.00
Total for Current Assets	\$7,412.97
Total for Assets	\$7,412.97
Liabilities and Equity	
Liabilities	
Current Liabilities	
Accounts Payable	
Accounts Payable (A/P)	1,300.37
Total for Accounts Payable	\$1,300.37
Credit Cards	
Visa Card 0501 - 1	0.00
Visa Card 6536 - 1	333.60
Total for Credit Cards	\$333.60
Other Current Liabilities	
Sales tax to pay	0.00
Total for Other Current Liabilities	\$0.00
Total for Current Liabilities	\$1,633.97
Total for Liabilities	\$1,633.97
Equity	
Opening balance equity	0.00
Retained Earnings	-5,267.01
Net Revenue	11,046.01
Total for Equity	\$5,779.00
Total for Liabilities and Equity	\$7,412.97

(Continued on next page)

VELOS OF SC INC
Statement of Activity By Tag Group
January-December, 2025

	NOT SPECIFIED
Income	
A Tax Grant	38,000.00
Registrations	96,506.55
Uncategorized Income	930.20
Total for Income	135,436.75
Gross Profit	135,436.75
Expenses	
Advertising & marketing	596.01
Entertainment	60.96
Event Guide	3,788.26
photography	2,700.00
Social media	568.17
Total for Advertising & marketing	7,713.40
Bank Fee	90.00
Business Expenses	
Bank fees & service charges	153.80
Donations	35,000.00
Dues & Subscriptions	34.86
Memberships & subscriptions	23.55
Office supplies	766.04
Shipping & postage	159.05
Total for Business Expenses	36,137.30
Contract & professional fees	
Accounting fees	1,827.31
Liability insurance	5,554.25
Software & apps	5,312.69
Total for Contract & professional fees	12,694.25
Direct Event Costs	
Apparel	8,014.04
Camping	455.00
Event Supplies	7,108.05
Furniture Rental	351.00
Rest Stop Supplies	2,953.04
Total for Event Supplies	10,412.09
Food Costs	23,444.27
Rest Stop Food	642.64
Total for Food Costs	24,086.91
Fuel	614.95
Labor	12,120.00
Lodging	3,580.80
Moto Support	1,909.00
Portable Toilets	4,323.00
SAG Supplies	147.11

FestiVELO Financial Statement (Cont'd)

	NOT SPECIFIED
Venue Rental	2,000.00
Total for Direct Event Costs	67,662.90
Insurance	15.00
Interest paid	77.89
Total for Expenses	124,390.74
Net Operating Income	11,046.01
Other Expenses	
ask BOD	700.00
Other Miscellaneous Expenditure	-700.00
Total for Other Expenses	0.00
Net Other Income	0.00
Net Income	11,046.01

(Continued on next page)

VELOS OF SC INC
Statement of Activity By Tag Group
January-December, 2025

	NOT SPECIFIED
Income	
A Tax Grant	38,000.00
Registrations	96,506.55
Uncategorized Income	930.20
Total for Income	135,436.75
Gross Profit	135,436.75
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Advertising & marketing	596.01
Entertainment	60.96
Event Guide	3,788.26
photography	2,700.00
Social media	568.17
Total for Advertising & marketing	7,713.40
Bank Fee	90.00
Business Expenses	
Bank fees & service charges	153.80
Donations	35,000.00
Dues & Subscriptions	34.86
Memberships & subscriptions	23.55
Office supplies	766.04
Shipping & postage	159.05
Total for Business Expenses	36,137.30
Contract & professional fees	
Accounting fees	1,827.31
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VELOS OF SC INC
Statement of Activity By Tag Group
January-December, 2025

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Venue Rental	2,000.00
Total for Direct Event Costs	67,662.90
Insurance	15.00
Interest paid	77.89
Total for Expenses	124,390.74
Net Operating Income	11,046.01
Other Expenses	
ask BOD	700.00
Other Miscellaneous Expenditure	-700.00
Total for Other Expenses	0.00
Net Other Income	0.00
Net Income	11,046.01

C. Board Members

Ryan Wright – Chairman
1721 Nursery Hill Road
Columbia, SC 29212

Randall Bennett – Vice Chairman
109 Wilander Drive
Cary, NC 27511

Catherine Graham – Treasurer
1005 Bianco Drive
Raleigh, NC 27607

Kelly Rowe – Secretary
12810 Kendale Ln.
Bowie, MD 20715

David Cole – Board Member
206 Persimmon Place
Apex, NC 27523

Charles Fox – Board Member
PO Box 24012
St. Croix, VI 00824

V. Billboard : N/A

(Continued on next page)

VI. Prior Year Report

City of Walterboro Accommodations Tax Funding

Final Report – Year funds received: 2025

Please provide the following information directly on this form.

I. PROJECT INFO:

Organization Name: VELOS of SC, Inc. d/b/a FestiVELO, Inc.

Project Name: FestiVELO

Contact Name: Ryan Wright Phone: 843-240-4830

II. PROJECT COMPLETION:

Were you able to complete the project as stated in your original application? Yes

If no, state any problems you encountered.

III. PROJECT SUCCESS:

Please share any additional comments regarding the project. (e.g., lessons learned, successes, problems encountered, etc.) 2026 was a rebuilding / rebounding year for FestiVELO. The number of cyclists was a bit less than desired,

but the project revisions and cost controls implemented proved the project is a sustainable project for FestiVELO and Walterboro.

IV. PROJECT SUMMARY DATA:

Record numbers in table below to reflect funds received and attendance for up to two years.

	FY 2024	FY 2025
Total budget of event/project	\$92,250	\$114,100
Amount funded by City of Walterboro A-tax	\$18,600	\$38,000
Amount funded by A-tax from all sources	\$18,600	\$38,000
Total attendance	350	350
Total tourists*	270	175
Total verified hotel nights	667	659

* Tourists are generally defined as those who travel at least 50 miles to attend; however, the Committee considers every project/event on a case by cases basis.

V. METHODS:

Please describe the methods used to capture the attendance data listed above (license plates, surveys, etc.) Analysis of event registration and post-event survey data with mathematical extrapolation for conclusions.

VI. PROJECT EXPENSES: Attach report with final project expenses paid for by City of Walterboro A-tax funding.

VII. ORGANIZATION SIGNATURE:

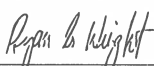
Provide signature of official within organization, verifying accuracy of above statements.

Ryan S. Wright

Event Director

Name

Title



May 29, 2026

Signature

Date



South Carolina Artisans Center

The Official Folk Art and Craft Center of South Carolina
June 1, 2026

I. Basic Information

A. Project Name: Shop and Explore SC Art

B. Requested Amount: \$70,000

C. Total Project Cost: \$70,000

D. Applicant Information:

1. EIN# 57-0983458
2. David Smalls, Executive Director
3. 318 Wichman Street
Walterboro, SC 29488
4. 843-549-0011
info@scartisanscenter.com

II. Narrative

The South Carolina Artisans Center was officially designated the "Official Folk Art and Craft Center of South Carolina" by the governor in 2000. The Center was originally conceived as a rural economic tourism development project. It was determined early in the planning stages that this Center should have an economic impact upon the entire state and the project's planners proceeded to make that happen. The Center now showcases the artwork of over 200 artists from 41 out of 46 counties across the state.

A. General Project Description:

We are continuing our efforts in diversifying our marketing and advertising outreach in a comprehensive manner. We were again successful in obtaining a grant from The Evening Post Publishing Newspaper Group to expand our marketing efforts around the state through their extensive media brands. We are requesting \$20,000 to fund this comprehensive plan with The Evening Post which includes streaming, digital banner ads, and print ads from **July – December 2026**. We will target the state's regional and metro markets of the Lowcountry, Midlands, Pee Dee and Upstate through their media channels.

In our relationship with King & Columbus, a full-service marketing agency of the Evening Post Publishing Newspaper Group (this agency created our videos that was funded by ATAX funds), we are interested in engaging their services to position the Center as a cultural destination around the state and beyond. Those services would include: paid and organic social media as well as video production and posting of our juried artists working in their art

studios. This campaign would target regional and metro markets that are a short drive distance to the Center; Bluffton/Hilton Head Island, Charleston, Columbia, Greenville/Spartanburg and Savannah, GA. We are requesting \$35,000 for these services and it would run from **July - December 2026**.

To round out our marketing promotions, we are interested in continuing partnering with South Carolina Parks, Recreation and Tourism (SCPRT) and advertise at three (3) of their welcome centers. We have an opportunity to feature a 30-second video on a 3 X 3 video wall at the Dillon, Fort Mill, and Hardeeville Welcome Centers. The total estimated number of 0:30 spots delivered during a 12-month flight are 21,840 at each location. We are requesting \$15,000 to fund this annual opportunity from **July 2026 - June 2027**.

B. & C. Benefit to Tourism and/or Community:

We have become a major **Tourist Destination** off I-95. Approximately 515,000+ people have visited the Center over the past thirty (30+) years. Over 95% of the Center's **customers** have traveled from **outside of Colleton County** and over 85% are **visitors from another state**. The majority of our customers have taken time from their traveling to stop in Walterboro, shop at the Center and enjoy our exhibits. They are also looking for other places in Walterboro to shop and dine. The City of Walterboro has made downtown a wonderful place to send our visitors.

The South Carolina Artisans Center is the only **Tourist Attraction/Retail Venue** in the Walterboro area that is **open for business 6 days a week**.

The South Carolina Artisans Center has consistently pursued all avenues of advertising and marketing including *Facebook and Instagram* pages and on our website www.scartisanscenter.com.

D. Tracking:

This marketing and advertising campaign will utilize paid social media, Google ads, streaming ads, and print in the before mentioned regional markets. We will be provided monthly reports by the advertising agency to monitor the effectiveness of the campaign.

E. Duration of this project

The marketing campaign will be conducted from **July - December 2026** and the Welcome Centers' video promotion will be conducted from **July 2026- June 2027**.

III. Budget

Revenue

ATAX \$70,000

Expenses

The Evening Post Media Channels:

Streaming	4,500
Digital Banner Ads	10,500
Print	<u>5,000</u>

Sub-total \$20,000

King & Columbus - Marketing Campaign:

Paid & Organic Social Media 15,000

- Organic content management (2 to 3 posts per week)
- Paid ad strategy
 - Geo-targeted paid social media (Facebook & Instagram)
 - Emphasis on showcasing the Center as a road trip-worthy destination

Video Production and Posting 20,000

- "Discover the Art" video series: highlighting our juried artists and their art process
- Video capturing the artists working in their studios
- Posting of content on all of our social media platforms and on The Post and Courier's media platforms

Sub-total \$35,000

Welcome Centers:

Video wall placement 15,000

- Dillon, Fort Mill & Hardeeville Welcome Centers

Sub-total \$15,000

Total \$70,000

IV. Required Attachments

(Attached)

V. Billboard Information

VI. Prior Recipients Only

(Attached)

The State of South Carolina



Office of Secretary of State Mark Hammond

Certificate of Existence, Non-Profit Corporation

I, Mark Hammond, Secretary of State of South Carolina Hereby certify that

SOUTH CAROLINA ARTISANS CENTER, THE, a Non-Profit Corporation duly organized under the laws of the State of South Carolina on May 16th, 1991, has as of the date hereof filed as a non-profit corporation for religious, educational, social, fraternal, charitable, or other eleemosynary purpose, and has paid all fees, taxes and penalties owed to the Secretary of State, that the Secretary of State has not mailed notice to the company that it is subject to being dissolved by administrative action pursuant to section 33-31-1404 of the South Carolina code and that the non-profit corporation has not filed articles of dissolution as of the date hereof

Given under my Hand and the Great
Seal of the State of South Carolina this
8th day of January, 2007

Mark Hammond

Mark Hammond, Secretary of State

Statement of Financial Position

	Total
ASSETS	
Current Assets	
Bank Accounts	
EDWARD JONES - 891912	8,493.60
PETTY CASH	71.14
SSB - GENERAL ACCT	6,672.34
SSB-PAYROLL ACCT 0020	78.21
Total Bank Accounts	15,315.29
Total Current Assets	15,315.29
Fixed Assets	
ACCUMULATED DEPRECIATION	-547,049.38
BUILDING	102,295.24
MACH. & EQUIP.- KITCHEN IN PROG	14,724.47
PROPERTY AND EQUIPMENT	
BLDG-NEW ADDITION	477,188.19
BUILDING	100,841.58
BUILDING - DETRIVILLE	95,220.22
FURNITURE AND EQUIPMENT	14,303.34
IMPROVEMENTS/RENOVATIONS	108,437.92
MACHINERY & EQUIPMENT	23,043.19
OFFICE EQUIPMENT	27,750.98
Total PROPERTY AND EQUIPMENT	846,785.42
Total Fixed Assets	416,755.75
TOTAL ASSETS	\$432,071.04
LIABILITIES AND EQUITY	
Liabilities	
Current Liabilities	
Other Current Liabilities	
GIFT CARDS PAYABLE	25.00
SOUTH STATE BANK - LOC	8,352.59
Total Other Current Liabilities	8,377.59
Total Current Liabilities	8,377.59
Total Liabilities	8,377.59
Equity	
FUND BALANCE	502,068.47
RETAINED EARNINGS	0.00
Net Revenue	-78,375.02
Total Equity	423,693.45
TOTAL LIABILITIES AND EQUITY	\$432,071.04

Statement of Activity

April 2026

	Total
REVENUE	
ARTISTS MEMBERSHIPS	100.00
COMMUNITY GARDEN	75.00
DONATIONS	500.00
GRANTS	
GRANTS - CITY OF WALTERBORO	16,500.00
Total GRANTS	16,500.00
PARTNERSHIPS	3,575.00
SALES	11,760.92
SALES TAX	-1,010.78
SPECIAL EVENTS	500.00
Total Revenue	32,000.14
COST OF GOODS SOLD	
COMMISSIONS - SALES TO ARTISTS	5,126.36
PURCHASES-CONCESSIONS/STORE	304.50
Total Cost of Goods Sold	5,430.86
GROSS PROFIT	26,569.28
EXPENDITURES	
ACCOUNTING & LEGAL EXPENSE	412.00
ADVERTISING	
ADVERTISING - BANNERS/PRINT ADS	210.00
ADVERTISING - BILLBOARDS	450.00
Total ADVERTISING	660.00
BANK CHARGES	250.00
COMPUTER SERVICES	215.34
DEPRECIATION EXPENSE	1,749.00
INSURANCE	
INSURANCE - PROPERTY	1,070.28
INSURANCE - STAFF DENTAL BENEFITS	57.43
INSURANCE - STAFF HEALTH BENEFITS	506.03
INSURANCE - WORKERS COMP	442.00
Total INSURANCE	2,075.74
INTEREST EXPENSE	135.87
LICENSES AND TAXES	160.38
MERCHANT CHARGES	437.97
OFFICE EXPENSES & SUPPLIES	
OFFICE EXPENSES - OFFICE	340.85
Total OFFICE EXPENSES & SUPPLIES	340.85
PAYROLL TAXES	
PAYROLL TAXES - FEDERAL	502.54
PAYROLL TAXES - STATE	111.77

	Total
Total PAYROLL TAXES	614.31
PEST CONTROL	170.00
POSTAGE	
POSTAGE - RETAIL	31.65
Total POSTAGE	31.65
RENT	
EQUIPMENT-XEROX	238.44
Total RENT	238.44
REPAIRS & MAINTENANCE	
REPAIRS & MTCE - BUILDING	777.00
Total REPAIRS & MAINTENANCE	777.00
SALARIES	
SALARIES - EXECU DIRECTOR	2,115.38
SALARIES - STAFF	4,454.00
Total SALARIES	6,569.38
SPECIAL EVENTS EXPENSE	2,200.00
SUPPLIES	
SUPPLIES - OFFICE	350.74
Total SUPPLIES	350.74
UTILITIES	3,686.23
UTILITIES - TELEPHONE	440.49
Total UTILITIES	4,126.72
Total Expenditures	21,515.39
NET OPERATING REVENUE	5,053.89
OTHER REVENUE	
OTHER INCOME	
OTHER INCOME - INTEREST INCOME	11.17
Total OTHER INCOME	11.17
Total Other Revenue	11.17
NET OTHER REVENUE	11.17
NET REVENUE	\$5,065.06

2025-2026 SC Artisans Center Board of Directors

Jesse Smith

Executive Director
JEDA South Carolina
Jobs-Economic Development Authority
1201 Main Street, Suite 1600
Columbia, SC 29201
803.727.8004 (m)
803.737.0627 (w)
jsmith@scjeda.com

Bonnie Hargrove

Director
USCB – Center for the Arts
805 Carteret Street
Beaufort, SC 29902
843.521.4145 (w)
bhargrov@uscb.edu

Grayson Williams

Financial Consultant
McDonald Investments
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803.417.6947 (m)
justgrayson@gmail.com

Dr. Cedric Adderley

President
SC Governor's School for the Arts
15 University Street
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803.960.2099 (m)
adderley@mail@gmail.com

Gene Varn

Board Chairman
Enterprise Bank of SC
PO Box 9
27670 Lowcountry Highway
Smoaks, SC 29481
843.893.6216 (m)
gene@ehsc.bank

Jessica F. Williams

Superintendent
Colleton County School District
500 Forest Circle
Walterboro, SC 29488
843.782.4510 (w)
jfwilliams@colleton.k12.sc.us

Executive Director**David M. Smalls**

318 Wichman Street
Walterboro, SC 29488
843.549.0011 (w)
david@scaartisanscenter.com

South Carolina's Largest Locally-Owned Media Company

The Post and Courier
SPARTANBURG
The Post and Courier
MYRTLE BEACH

The Post and Courier
ROCK HILL

The Post and Courier
COLUMBIA
freetimes
The Post and Courier

The Post and Courier
PEE DEE

The Post and Courier

The News

The Post and Courier
MYRTLE BEACH

Aiken Standard

Georgetown Times

INDEPENDENT **gazette**

JOURNAL SCENE

MOULTREE NEWS

The Post and Courier
LOWLANDS
parent

The Post and Courier
JULIA



2.4 Million
Unique Visitors
Per Month



439,000
Print Readers
Statewide



165,000
SSO Email
Subscribers



8,000+
Event Participants
Annually



700,000+
Social Media
Followers



265,000
E-Newsletter
Subscribers

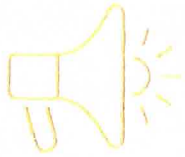


Over 1 Million
Readers' Choice Votes
Cast Statewide Annually



100+
Journalists
Statewide

Overview of Our Solutions



**Grab
a prospect's
attention**

Print Advertising
Front-Cover Sticky Notes
Glossy P&D Inserts
Banner Advertising on
postandcourier.com
Video Advertising on
postandcourier.com

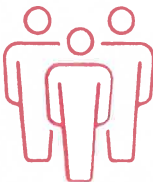
Sponsored Content
Photography
Videography
Graphic Design Services
Digital Out-of-Home
(Digital Billboards,
Advertising Screens, etc.)



**Target
your ideal
audience**

E-Newsletters
Event Sponsorships
High-Impact Units on
postandcourier.com
Mobile Geofencing/
Device ID Targeting
Addressable Geofencing
Streaming TV (OTT/CTV)
Addressable Streaming TV

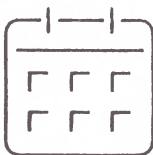
Behavioral Targeting
YouTube Video
Streaming Audio (Spotify,
Pandora, iHeart, etc.)
Paid Social (Meta, Tiktok,
Linkedin)
Organic Social
Management (Meta, Tiktok,
Linkedin)



**Generate
quality leads**

Search Engine Marketing
(Paid Search)
Local and Organic Search
Engine Optimization (SEO)
Keyword Search
Retargeting

Site Retargeting
Online Contesting
Website Development/
Maintenance



**Promote
your event
or initiative**

Print Advertising
High-Impact Units on
postandcourier.com
Front-Cover Sticky Notes

Local Email Blast (SSO)
Social Media Marketing

Advertising match may include any solutions related to Evening Post Publishing's owned and operated platforms/solutions.

Did You Know?

Evening Post Publishing and The Post and Courier operates a full-service in-house marketing agency, King + Columbus. Founded in 2016, King + Columbus is a comprehensive agency of record for dozens of clients across the state of South Carolina and beyond, with a staff of more than 15 full-time marketers based in Charleston, Columbia and Greenville.

**King^{AND}
Columbus**
STRATEGICALLY FOCUSED. CREATIVELY DRIVEN.



Overview of Our Brands

LOWCOUNTRY

The Post and Courier

postandcourier.com

Berkeley, Dorchester, Charleston counties and beyond

DISTRIBUTION

Daily: 22,420 | Sunday: 25,537

DIGITAL / SOCIAL AUDIENCE

Avg. Monthly Pageviews: 6,459,193

Avg. Monthly Unique Visitors: 2,502,299

Total Social Audience: 718,417

Opt-in Email List: 74,103

The Post and Courier Hilton Head

postandcourier.com/hilton-head

Hilton Head, Beaufort County

DISTRIBUTION

Wednesday: 15,000 direct mailed

DIGITAL AUDIENCE

Avg. Monthly Pageviews: 47,945

Avg. Monthly Unique Visitors: 32,617

Opt-in Email List: 804

The Moultrie News

moultrienews.com

Mt. Pleasant, Daniel Island, Isle of Palms, Sullivan's Island

DISTRIBUTION

Wednesday: 22,433 ground delivery

DIGITAL / SOCIAL AUDIENCE

Avg. Monthly Pageviews: 39,751

Avg. Monthly Unique Visitors: 23,694

Total Social Audience: 24,273

Opt-in Email List: 6,374

Summerville Journal Scene

journalscene.com

Summerville, Ridgeway

DISTRIBUTION

Wednesday: 13,845 in racks, mailed and ground delivery

DIGITAL / SOCIAL AUDIENCE

Avg. Monthly Pageviews: 34,273

Avg. Monthly Unique Visitors: 20,939

Total Social Audience: 13,250

Opt-in Email List: 9,811

Berkeley Independent

berkeleyind.com

Moncks Corner, Bonneau, St. Stephen

DISTRIBUTION

Wednesday: 500 in racks and mailed

DIGITAL / SOCIAL AUDIENCE

Avg. Monthly Pageviews: 36,533

Avg. Monthly Unique Visitors: 13,811

Total Social Audience: 6,150

Opt-in Email List: 5,521

Goose Creek Gazette

ourgazette.com

Goose Creek

DISTRIBUTION

Thursday: 8,506 in racks and ground delivery

DIGITAL / SOCIAL AUDIENCE

Avg. Monthly Pageviews: 22,632

Avg. Monthly Unique Visitors: 17,133

Total Social Audience: 10,400

Opt-in Email List: 424

PEE DEE

Georgetown Times

postandcourier.com/georgetown

Georgetown County, southern Horry County

DISTRIBUTION

Wednesday: 7,000

DIGITAL / SOCIAL AUDIENCE

Avg. Monthly Pageviews: 53,116

Avg. Monthly Unique Visitors: 26,560

Opt-in Email List: 7,856

The Kingstree News

kingstreenews.com

Kingstree (Williamsburg County)

DISTRIBUTION

Wednesday: 2,754

DIGITAL / SOCIAL AUDIENCE

Avg. Monthly Pageviews: 52,575

Avg. Monthly Unique Visitors: 29,870

Total Social Audience: 18,000

Opt-in Email List: 535

The Post and Courier Myrtle Beach

postandcourier.com/myrtle-beach

Horry County

DISTRIBUTION

Monday: 15,000 direct mailed

DIGITAL / SOCIAL AUDIENCE

Avg. Monthly Pageviews: 93,259

Avg. Monthly Unique Visitors: 68,231

Opt-in Email List: 7,856

The Post and Courier Pee Dee

postandcourier.com/pee-dee

Florence County

DIGITAL AUDIENCE

Avg. Monthly Pageviews: 46,209

Avg. Monthly Unique Visitors: 34,607

UPSTATE

The Post and Courier Greenville

postandcourier.com/greenville

Greenville

DISTRIBUTION: GREENVILLE SPARTANBURG

Monday: 15,000

DIGITAL AUDIENCE

Avg. Monthly Pageviews: 175,169

Avg. Monthly Unique Visitors: 112,503

Opt-in Email List: 3,141

The Post and Courier Spartanburg

postandcourier.com/spartanburg

Spartanburg

DISTRIBUTION: GREENVILLE SPARTANBURG

Monday: 15,000

DIGITAL AUDIENCE

Avg. Monthly Pageviews: 40,943

Avg. Monthly Unique Visitors: 29,551

MIDLANDS

Aiken Standard

aikenstandard.com

Aiken

DISTRIBUTION

Tuesday-Saturday: 6,533

DIGITAL / SOCIAL AUDIENCE

Avg. Monthly Pageviews: 633,585

Avg. Monthly Unique Visitors: 275,782

Total Social Audience: 41,175

Opt-in Email List: 13,537

The Post and Courier Columbia Free Times

postandcourier.com/columbia

free-times.com

Columbia Metro area

DISTRIBUTION

Wednesday: 15,360

COMBINED DIGITAL / SOCIAL AUDIENCE

Avg. Monthly Pageviews: 237,675

Avg. Monthly Unique Visitors: 197,925

Total Social Audience: 82,300

Opt-in Email List: 35,207

The Post and Courier North Augusta The Star

postandcourier.com/north-augusta

North Augusta

DISTRIBUTION

Wednesday: 10,000

DIGITAL / SOCIAL AUDIENCE

Avg. Monthly Pageviews: 55,011

Avg. Monthly Unique Visitors: 35,613

Total Social Audience: 7,233

Opt-in Email List: 171

The Post and Courier Rock Hill

postandcourier.com/rock-hill

Rock Hill

DIGITAL AUDIENCE

Avg. Monthly Pageviews: 16,922

Avg. Monthly Unique Visitors: 12,594

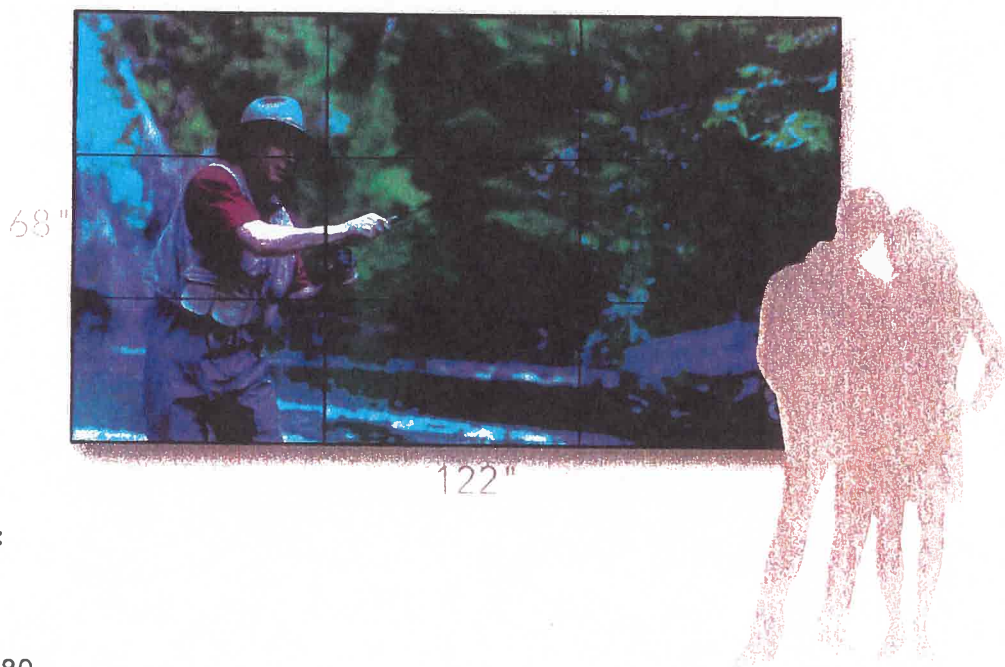
WELCOME CENTERS

FORT MILL, HARDEEVILLE & DILLON - 3 X 3 VIDEO WALL

Bring your brand to the big screen at the state-of-the-art Fort Mill, Hardeeville and Dillon welcome centers! Videos will be featured on a colossal 3 x 3 video wall at each Welcome Center, and each 0:30 video unit is delivered continuously every eight minutes. Six packages are available at each of the three welcome centers. All provided prices are the net rates.

Total estimated number of 0:30 spots delivered during the 12-month flight: 21,840

CATEGORY	OPPORTUNITY	Q1-Q4 PRICE
A Centers		July-June
Hardeeville	3x3 Video Wall	\$5,000
Fort Mill		
Dillon		



Assets Needed:

0:30 video

Video Specs:

Pixels: 1920 x 1080

File Format: MP4 or H.264

Frames per second (FPS): 24 or 30 frames

Data Rate: 25 Mbps

Delivery Information: Upload files to the SCPRT Digital Library at www.SCPRTDigitalLibrary.com

If you need a login to upload files or have any questions, please contact Becky Moore at bmoore@scprt.com or 803.734.0450.

File Naming: Media Type_Partner Name_Welcome Center Name_Creative Title_Date Created or Modified. Example: Video_CapitalCity_FortMill_Fishing_6.15.18

For more information, please contact Becky Moore at 803.734.0450 and bmoore@scprt.com. Welcome Center payments are due within 30 days of flight start or risk advertising being removed (at expense of the partner).

DISCOVER
South Carolina



July - December 2025 Organic Social Report

Social Media – Organic

July – December 2025

TOTAL			
Followers	9,681	Impressions	159,017
		Engagements	4,292
		Clicks	1,029
IG			
Followers	1,470	Impressions	17,992
		Engagements	868
		Clicks	N/A
FB			
Followers	8,211	Impressions	141,025
		Engagements	3,424
		Clicks	1,029

INSIGHTS

Popular Topics:

- [Artist Highlight // Phillip Greene](#)
- [Call for Entry](#)

Content Highlights:

In the second half of 2025, we continued tracking the performance of all South Carolina Artisans Center content across Meta platforms to better understand audience behavior and content interests.

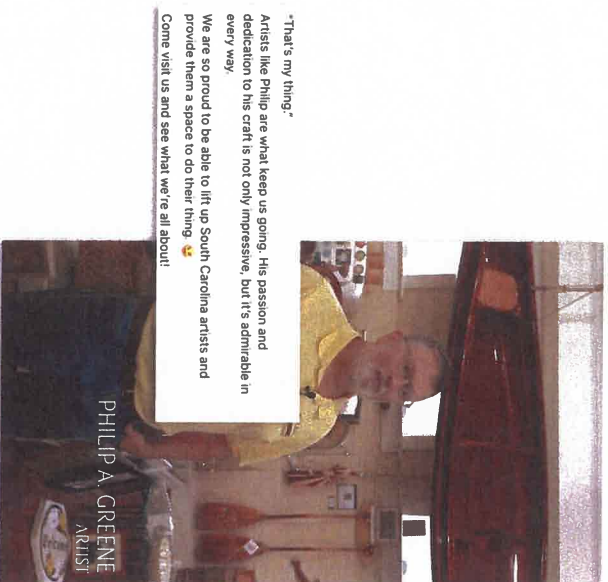
On Instagram, both video and announcement-style content performed especially well, including our [Call for Entry post](#) that went live in September. This indicates that our audience is highly engaged with content that offers insight into the Artisans Center's artist selection process and highlights which counties are currently represented.

On Facebook, [Phillip Greene's artist highlight](#) made a significant impact. While video content consistently performs well overall, this reel stood out because it focused on the story and work of a single artist. The strong audience response suggests that followers are interested not only in the artwork itself, but also in the stories behind the artists and their creations.

Moving forward, we will apply these insights to our social strategy by increasing the use of video content and placing a stronger emphasis on artist storytelling across both Meta platforms. We will also continue monitoring trends and cultural moments that can help increase brand awareness, engagement, and relevance.

Social Media – Organic

July – December 2025 Social Highlights

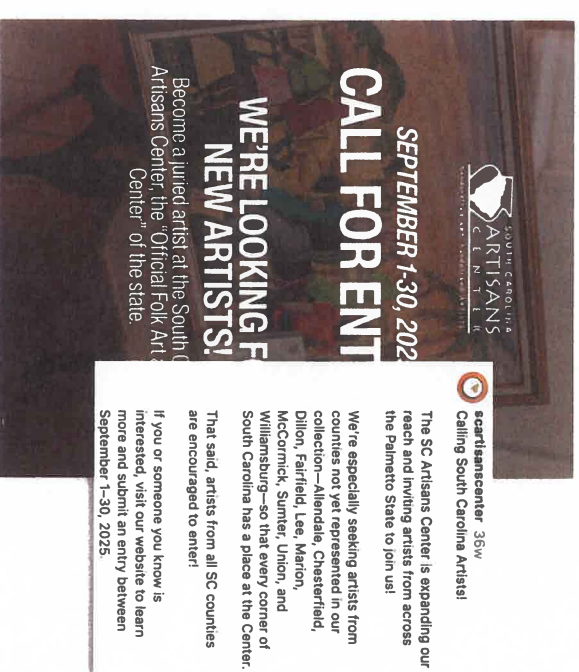


Artist Highlight // Philip Greene

This video was the highest performing piece of content on Facebook between July and December 2025. The video itself highlighted Philip Greene as he described his craft, while the copy emphasized his passion while inviting the audience to come visit the South Carolina Artisans Center.

Video content regularly performs well, and this post's performance reflects that. Additionally, the deliberate spotlight of an artist represented in the Artisans Center allowed for deeper connection with our audience as they learned more about the origin of artwork in the space.

KINGANDCOLUMBUS.COM



Call for Entry

This was the highest performing post on Instagram between July and December 2025, with the highest numbers across all KPIs on the platform. The creative was a clear graphic with information on the call for entry to the South Carolina Artisans Center. The accompanying copy reflected locations the center was specifically looking to represent while offering a bit more information on the process.

This post was clear, informative, and generated excitement around the opportunity to become a juried artist, which is likely what contributed most to the performance of this post.

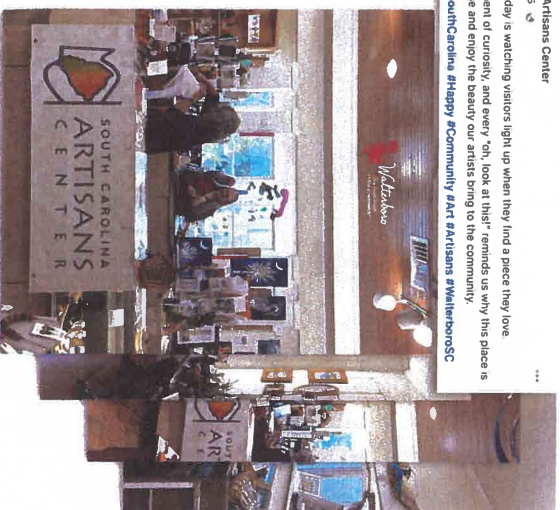
Social Media – Organic

July – December 2025 Social Highlights

South Carolina Artisans Center
December 5, 2025

Our favorite part of the day is watching visitors light up when they find a piece they love. Every smile, every moment of curiosity, and every "oh, look at this!" reminds us why this place is so special. Come browse and enjoy the beauty our artists bring to the community.

#SCArtisansCenter #SouthCarolina #Happy #Community #ART #Artisans #WalterboroSC

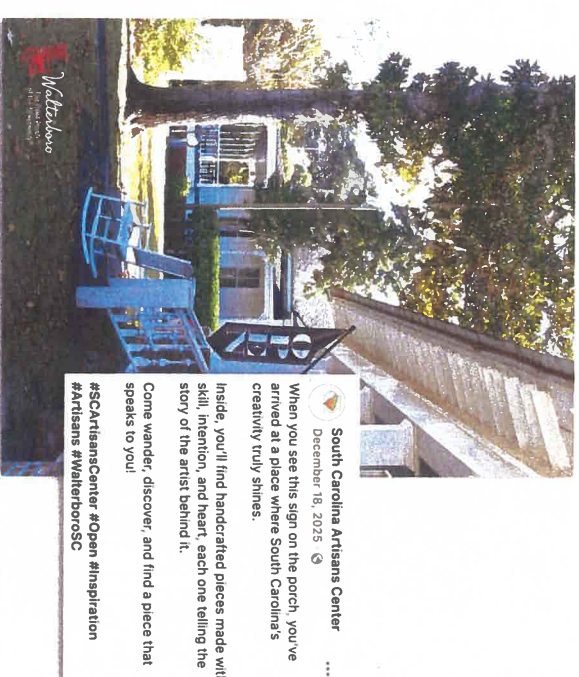


Our Favorite Part of the Day

This carousel was another top-performing post across both Meta platforms. The imagery displays a variety of shots of patrons in the Artisans Center, while the copy expresses how meaningful it is to see visitors find pieces that they love.

Content sharing heartwarming stories and showcasing the team allows our audience to more deeply connect with the Artisans Center, driving brand recognition and preference online.

KINGANDCOLUMBUS.COM



When You See This Sign

This post performed well on Facebook, earning strong impression and engagement numbers. The creative featured a vibrant outdoor shot of the South Carolina Artisans Center, while the accompanying copy highlighted the "open" flag on the porch and shared the types of art visitors can expect to find inside.

High quality imagery paired with meaningful messaging often receives a positive response from our digital community, indicating that audiences value beautiful images and informative content within their social feed.

City of Walterboro Accommodations Tax Funding

Final Report – Year funds received: 2025

Please provide the following information directly on this form.

I. PROJECT INFO:

Organization Name:

South Carolina Artisans Center

Project Name:

Shop and Explore SC Art

Contact Name:

David Smalls

Phone:

843-849-0011

II. PROJECT COMPLETION:

Were you able to complete the project as stated in your original application?

Yes

If no, state any problems you encountered.

III. PROJECT SUCCESS:

Please share any additional comments regarding the project. (e.g., lessons learned, successes, problems encountered, etc.)

IV. PROJECT SUMMARY DATA:

Record numbers in table below to reflect funds received and attendance for up to two years.

	FY <u>24</u>	FY <u>25</u>
Total budget of event/project		
Amount funded by City of Walterboro A-tax	<u>Aug. 2024 - \$24,000</u> <u>Nov. 2024 - \$24,000</u>	<u>July 2025 - \$56,000</u> <u>Nov. 2025 - \$32,000</u>
Amount funded by A-tax from all sources		
Total attendance	<u>24,800</u>	<u>25,100</u>
Total tourists*	<u>21,080</u>	<u>19,700</u>
Total verified hotel nights		

* Tourists are generally defined as those who travel at least 50 miles to attend; however, the Committee considers every project/event on a case by cases basis.

V. METHODS:

Please describe the methods used to capture the attendance data listed above (license plates, surveys, etc.)

Visitor count / Tally sheets

VI. PROJECT EXPENSES: Attach report with final project expenses paid for by City of Walterboro A-tax funding.

VII. ORGANIZATION SIGNATURE:

Provide signature of official within organization, verifying accuracy of above statements.

David Smalls

Name

Executive Director

Title

David Smalls

Signature

6/1/2026

Date

City of Walterboro Accommodations Tax 65% Funding Request 2026-2027

Project Name: Walterboro Wildlife Center – Event Hall Improvements

Amount Requested: \$30,000

Organization Name: City of Walterboro

Tax ID Number: 57-6001119

Contact Name: Patricia Utsey Fleming
Tourism Director and Main Street Manager

Address: 100 S. Jefferies Blvd.
Walterboro, SC 29488

Phone: 843-782-6080 (office)
843-898-0840 (cell)

Email: putsey@walterborosc.org

Project/Event Description (narrative)

The Walterboro Wildlife Center serves as both a regional visitor attraction and the City of Walterboro's Welcome Center, welcoming tourists, residents, and groups throughout the year. The facility highlights the natural beauty and wildlife heritage of the ACE Basin region while also functioning as a community gathering space for meetings, weddings, receptions, educational programs, tourism-related events, and civic activities.

The City of Walterboro is requesting Accommodations Tax funding to make functional improvements to the Wildlife Center's event hall through the installation of acoustic sound panels and a motorized roll-down window shade system. These improvements will significantly enhance the usability, functionality, and overall visitor experience within the facility. In addition to improving operational efficiency, the upgrades will enhance the attractiveness of the center, making it a more appealing destination for potential renters from outside the region and increasing its ability to attract meetings, events, and visitors that contribute to the local economy.

Currently, the event hall experiences excessive sound reverberation due to the open layout and hard interior surfaces, making presentations, meetings, and gatherings difficult to hear clearly.

The installation of sound panels will improve acoustics and create a more professional and comfortable environment for guests and event attendees.

In addition, the large windows in the event space allow intense afternoon sunlight to shine directly onto the projector screen, reducing visibility during presentations, conferences, workshops, and tourism-related meetings. Installing a roll-down shade system will allow the space to function more effectively during daytime events and improve the quality of audiovisual presentations.

These improvements will support the City’s continued efforts to promote the Wildlife Center as a destination venue and tourism asset while increasing the functionality and marketability of the facility for rentals, community events, and tourism-related programming. The City of Walterboro has the staffing and operational capacity to manage and maintain the improvements as part of its ongoing facility operations.

Benefit to Tourism and/or the Community

The Walterboro Wildlife Center is a key tourism asset for the City of Walterboro and serves as an important first stop for visitors traveling through the region. As the City’s Welcome Center, the facility provides information on local attractions, dining, lodging, events, and outdoor recreation opportunities throughout Walterboro and Colleton County.

Improving the functionality and quality of the event hall will strengthen the City’s ability to host tourism-related meetings, regional gatherings, educational programs, receptions, and special events that attract visitors from outside the area. The upgraded space will also improve the marketability of the venue for weddings, conferences, and group rentals that generate overnight stays and increased visitor spending within local hotels, restaurants, and businesses.

By enhancing the visitor experience and usability of the facility, these improvements will help position Walterboro as a more competitive destination for small meetings, events, and heritage and eco-tourism activities connected to the ACE Basin and Lowcountry region.

Duration of the Project

The duration of this project is fiscal year **July 1, 2026, through June 30, 2027.**

Budget

Acoustic Beams	\$10,000
Roll-Down Shades	\$20,000
<u>Project Total</u>	<u>\$30,000</u>



MEMORANDUM

TO: Mayor and City Council

FROM: City Manager

DATE: July 29, 2026

SUBJECT: Request to Purchase Three (3) Actuated Valves for the WWTP

The Utilities Department requests approval to purchase three (3) actuated valves from the Perkinson Company. The actuators will be installed on three (3) existing 14" valves connected to the UV Disinfection System at the WWTP. Pursuant to Section 2-240 of the City of Walterboro's Code of Ordinances, sole source procurement is permitted when it is determined that there is only one (1) source available for the procurement. After closeout of the two (2) EDA grants utilized for the city's wastewater treatment plant expansion project, there is a balance of \$323,358.92 remaining.

Staff recommends purchasing three (3) actuated valves from The Perkinson Company (Columbia, SC) in the amount of \$41,844.60 (including tax and shipping). City staff asks for Council's favorable consideration of this request. If you have any questions, comments or concerns, please do not hesitate to contact me or come by City Hall at your convenience.

Sincerely,

Jeffrey P. Molinari
City Manager

Attachments

MEMORANDUM

To: Jeff Molinari

From: Wayne Crosby, Utilities Director

Re: Actuated Valves Purchase

Date: July 29, 2026

The City of Waltherboro's Utilities Department seeks approval to purchase three (3) Actuated Valves through a Sole Source procurement because competition is not practicable. The actuators will be installed on three existing 14" valves connected to our UV Disinfection system at the WWTP. The proposal is presented by The Perkinson Company who provided the existing valves and represents the manufacturer of the valves and actuators. This proposal includes installation of the new equipment. The Utilities Department requests Council's approval to purchase this equipment for \$41,844.60.

The Perkinson Company

P.O. BOX 241428, CHARLOTTE, NC 28224 Tel: (704) 525-8191 Fax: (704) 527-6232 E-mail:Mail@PerkinsonUSA.com



AUMA Certified
Sales and Service

Quotation For:

HYBRID ENGINEERING
HYBRID ENGINEERING
7400 IRMO DRIVE
COLUMBIA, SC 29212

Quote Number 25071R

Quote Date Jul 26, 2026

Page: 1

Phone: 803-407-0472

Fax:

Customer ID		Expiration Date	Payment Terms	Sales Rep	
HYBRID ENGINEERING		8/25/26	Net 30 Days	SETH PERKINSON III	
Qty.	Item	Description		Unit Price	Extension
3.00		AUMA SA14.6/AM01.2 MOUNTED AND TESTED ON EXISITNG 14" NRS GATE VLS. BRACKET AND DRIVE MECHANISM INCLUDED(SEE CONFIGURATION AND DRAWINGS ATTACHED). -LABOR FOR INSTALLATION INCLUDED. -SHIPPING INCLUDED -NO TAX INCLUDED. DELIVERY: 8-12 WEEKS ARO PROJECT: WALTERBORO WWTP		12,915.00	38,745.00
FOB SHIPPING POINT/PREPAY ADD SEE WWW.PERKINSONUSA.COM FOR TERMS AND CONDITIONS ALL CREDIT CARD PAYMENTS ARE SUBJECT TO A 3% SURCHARGE				Subtotal	38,745.00
				Sales Tax	
				Total	38,745.00



MEMORANDUM

TO: Mayor and City Council

FROM: City Manager

DATE: July 31, 2026

SUBJECT: Forest Hills Waterline Project Phase 1

The Utilities Department accepted bids on July 30, 2026, for Phase 1 of the Forest Hills Waterline Improvement Project. The project consists of replacing 9,205 linear feet of 6" water main, the installation of seven (7) fire hydrants and approximately 65 service connections. The city received bids from ten (10) contractors with a low base bid of \$1,099,563.25, with the inclusion of three (3) alternate bid items, the total bid price is \$1,134,343.25.

Contractor

Base Bid

Babcock Construction, LLC (Mt. Pleasant, SC)	\$1,099,563.25
Lake Moultrie Construction, Inc. (Bamberg, SC)	\$1,101,137.00
Lake Murray Utility Co., Inc. (Prosperity, SC)	\$1,104,536.74
CBG, Inc. (Columbia, SC)	\$1,319,311.00
Barwick Plumbing Co., LLC (Pinewood, SC)	\$1,320,564.75
Complete Utilities, LLC (Scranton, SC)	\$1,346,445.00
Williams Infrastructure, LLC (Columbia, SC)	\$1,367,126.00
B & B Construction Co., Inc. (Sumter, SC)	\$1,407,536.00
L.W. Inc. Pipeline Construction (Anderson, SC)	\$1,597,852.00
JA Mabus & Associates (Batesburg, SC)	\$1,632,252.00

The city's engineer, Hybrid Engineering has evaluated the construction experience of the bidders and found that the low bidder, Babcock Construction, LLC (Mt. Pleasant, SC) has the experience and resources to complete the project. City staff recommends awarding the contract to Babcock Construction LLC (Mt. Pleasant, SC) in the amount of \$1,134,343.25 (including three (3) alternate items) contingent upon review and approval from the South Carolina Rural Infrastructure Authority. The city received a grant from RIA in the amount of \$1,340,143.00 for construction of the project. City staff asks for Council's favorable consideration of this request. If you have any questions, comments or concerns, please do not hesitate to contact me or come by City Hall at your convenience.

Sincerely,

A handwritten signature in blue ink, appearing to read 'Jeffrey P. Molinari', is positioned above the printed name.

Jeffrey P. Molinari
City Manager

Attachments

BID TABULATION
2025 FOREST HILLS WATER IMPROVEMENTS-PHASE I
CITY OF WALTERBORO
JULY 30, 2026



Base Bid: Center Street

Item	Description of Item	Unit	Estimated Quantity	Babcock Construction, LLC		Lake Moultrie Construction, Inc.		Lake Murray Utility Company, Inc.		CBG, Inc.		Barwick Plumbing Co., LLC	
				Unit Price	Total Price	Unit Price	Total Price	Unit Price	Total Price	Unit Price	Total Price	Unit Price	Total Price
1	6" PVC Water Main (DR18)	LF	2,827	\$53.75	\$151,951.25	\$45.00	\$127,215.00	\$45.00	\$127,215.00	\$48.00	\$135,696.00	\$58.50	\$165,379.50
2	6" DI Water Main (CLASS 350)	LF	358	\$65.00	\$23,270.00	\$73.00	\$26,134.00	\$68.57	\$24,548.06	\$75.00	\$26,850.00	\$86.00	\$30,788.00
3	Horizontal Directional Drill 6" Fuelible PVC Water Main (DR18)	LF	250	\$80.00	\$20,000.00	\$78.00	\$19,500.00	\$121.97	\$30,492.50	\$115.00	\$28,750.00	\$120.00	\$30,000.00
4	2" PVC Water Main	LF	100	\$30.00	\$3,000.00	\$20.00	\$2,000.00	\$27.70	\$2,770.00	\$37.00	\$3,700.00	\$30.50	\$3,050.00
5	6" x 6" Tapping Sleeve & Valve Box, Protector Ring & Marker	EA	4	\$2,120.00	\$8,480.00	\$3,500.00	\$14,000.00	\$4,480.00	\$17,920.00	\$2,452.00	\$9,808.00	\$2,450.00	\$9,800.00
6	6" x 6" Tapping Sleeve & Valve & Valve Box, tie-in to Existing 6" Water Main, Protector Ring & Marker	EA	4	\$7,000.00	\$28,000.00	\$5,300.00	\$22,000.00	\$5,601.83	\$22,407.32	\$14,550.00	\$58,200.00	\$6,460.00	\$25,840.00
7	6" MJDI Tee Fitting	EA	2	\$1,020.00	\$2,040.00	\$980.00	\$1,920.00	\$1,110.14	\$2,220.28	\$975.00	\$1,950.00	\$1,200.00	\$2,400.00
8	6" x 2" MJDI Tee Fitting	EA	1	\$1,085.00	\$1,085.00	\$980.00	\$980.00	\$983.14	\$983.14	\$975.00	\$975.00	\$1,125.00	\$1,125.00
9	6" 90 Degree MJDI Fitting	EA	3	\$2,595.00	\$7,785.00	\$2,860.53	\$8,581.59	\$2,806.53	\$8,419.59	\$706.00	\$2,118.00	\$850.00	\$2,550.00
10	6" 45 Degree MJDI Fitting	EA	5	\$825.00	\$4,125.00	\$980.00	\$4,900.00	\$891.28	\$4,456.40	\$706.00	\$3,530.00	\$825.00	\$4,125.00
11	6" 22 1/2 Degree MJDI Fitting	EA	2	\$820.00	\$1,640.00	\$980.00	\$1,960.00	\$889.24	\$1,778.48	\$706.00	\$1,412.00	\$850.00	\$1,700.00
12	6" 11 1/2 Degree MJDI Fitting	EA	2	\$825.99	\$1,651.98	\$980.00	\$1,960.00	\$890.15	\$1,780.30	\$706.00	\$1,412.00	\$850.00	\$1,700.00
13	6" MJDI Fire Hydrant Assemblies	EA	3	\$9,800.00	\$29,400.00	\$8,000.00	\$24,000.00	\$8,478.74	\$25,436.22	\$11,413.00	\$34,239.00	\$7,500.00	\$22,500.00
14	2" x 2" Tapping Sleeve & Valve & Valve Box, tie-in to Existing 2" Water Main, Protector Ring & Marker	EA	1	\$4,650.00	\$4,650.00	\$2,800.00	\$2,800.00	\$2,759.40	\$2,759.40	\$9,267.00	\$9,267.00	\$5,060.00	\$5,060.00
15	2" 45 Degree Fitting	EA	3	\$205.00	\$615.00	\$15.00	\$45.00	\$390.90	\$1,172.70	\$187.00	\$561.00	\$80.00	\$240.00
16	6" x 1/2" Water Service Connection	EA	38	\$1,200.00	\$45,600.00	\$2,500.00	\$95,000.00	\$1,940.72	\$73,747.36	\$2,108.00	\$80,104.00	\$2,180.00	\$82,840.00
17	3/4" PE Water Service Tubing	LF	1,008	\$7.00	\$7,056.00	\$5.00	\$5,040.00	\$16.85	\$16,984.80	\$10.00	\$10,080.00	\$15.00	\$15,120.00
18	Dry Box 1 1/2" PE Casing for Service Tubing	LF	874	\$7.00	\$6,118.00	\$12.00	\$10,488.00	\$32.00	\$27,984.00	\$22.00	\$19,224.00	\$20.00	\$17,480.00
19	Remove & Replace Asphalt Road Pavement	LF	345	\$90.00	\$31,050.00	\$50.00	\$17,250.00	\$45.00	\$15,525.00	\$55.00	\$18,975.00	\$55.00	\$18,975.00
20	Remove & Replace Asphalt Driveway Pavement	LF	331	\$45.00	\$14,895.00	\$35.00	\$11,585.00	\$25.00	\$8,275.00	\$49.00	\$16,215.00	\$35.00	\$11,655.00
21	Remove & Replace Concrete Driveway Pavement	LF	13	\$200.00	\$2,600.00	\$85.00	\$1,105.00	\$60.00	\$780.00	\$100.00	\$1,300.00	\$150.00	\$1,950.00
22	Flowable Fill	LF	345	\$52.00	\$17,940.00	\$75.00	\$25,875.00	\$60.00	\$20,700.00	\$155.00	\$52,575.00	\$100.00	\$34,500.00
23	Grassing	LF/Pipe	2,482	\$5.00	\$12,410.00	\$1.40	\$3,474.80	\$1.50	\$3,723.00	\$3.00	\$7,446.00	\$1.25	\$3,102.50
24	Sediment & Erosion Control	LF/Pipe	3,435	\$2.00	\$6,870.00	\$0.60	\$2,061.00	\$2.20	\$7,557.00	\$3.00	\$10,305.00	\$3.50	\$12,022.50
25	Remove Existing Pine Trees & Stumps	EA	6	\$1,000.00	\$6,000.00	\$1,500.00	\$9,000.00	\$500.00	\$3,000.00	\$1,032.00	\$6,192.00	\$4,250.00	\$25,500.00
Sub-Total Base Bid: Center Street				Total:	\$444,158.25	Total:	\$436,552.80	Total:	\$441,518.25	Total:	\$451,456.00	Total:	\$535,907.25

Base Bid: Helms Corner Road, Ravenwood Road, Lakeside Drive, Ridgecrest Road

Item	Description of Item	Unit	Estimated Quantity	Babcock Construction, LLC		Lake Moultrie Construction, Inc.		Lake Murray Utility Company, Inc.		CBG, Inc.		Barwick Plumbing Co., LLC	
				Unit Price	Total Price	Unit Price	Total Price	Unit Price	Total Price	Unit Price	Total Price	Unit Price	Total Price
26	6" PVC Water Main (DR18)	LF	4,512	\$53.75	\$242,520.00	\$45.00	\$203,040.00	\$45.00	\$203,040.00	\$48.00	\$216,576.00	\$58.50	\$263,952.00
27	6" DI Water Main (CLASS 350)	LF	368	\$65.00	\$23,920.00	\$73.00	\$26,784.00	\$68.57	\$25,086.62	\$75.00	\$27,450.00	\$86.00	\$31,478.00
28	Horizontal Directional Drill 6" Fuelible PVC Water Main (DR18)	LF	260	\$80.00	\$20,800.00	\$78.00	\$20,280.00	\$121.97	\$31,712.20	\$115.00	\$29,900.00	\$120.00	\$31,200.00
29	6" x 6" Tapping Sleeve, Valve & Valve Box, tie-in to Existing 6" Water Main, Protector Ring & Marker	EA	8	\$2,120.00	\$16,960.00	\$3,500.00	\$28,000.00	\$2,452.00	\$19,616.00	\$2,452.00	\$19,616.00	\$2,450.00	\$19,600.00
30	6" x 6" Tapping Sleeve & Valve & Valve Box, tie-in to Existing 6" Water Main, Protector Ring & Marker	EA	5	\$7,000.00	\$35,000.00	\$5,300.00	\$26,500.00	\$5,601.83	\$28,009.15	\$14,550.00	\$72,750.00	\$6,460.00	\$32,300.00
31	6" x 6" MJDI Tee Fitting	EA	4	\$1,040.00	\$4,160.00	\$980.00	\$3,920.00	\$1,110.14	\$4,440.56	\$975.00	\$3,900.00	\$1,200.00	\$4,800.00
32	6" 90 Degree MJDI Fitting	EA	7	\$330.00	\$2,310.00	\$360.00	\$2,520.00	\$335.51	\$2,348.57	\$706.00	\$4,942.00	\$850.00	\$5,950.00
33	6" 45 Degree MJDI Fitting	EA	4	\$820.00	\$3,280.00	\$980.00	\$3,920.00	\$891.28	\$3,565.12	\$706.00	\$2,824.00	\$825.00	\$3,300.00
34	6" 22 1/2 Degree MJDI Fitting	EA	2	\$825.00	\$1,650.00	\$980.00	\$1,960.00	\$889.24	\$1,778.48	\$706.00	\$1,412.00	\$800.00	\$1,600.00
35	6" 11 1/2 Degree MJDI Fitting	EA	3	\$830.00	\$2,490.00	\$980.00	\$2,940.00	\$890.15	\$2,670.45	\$763.00	\$2,289.00	\$800.00	\$2,400.00
36	6" MJDI Fire Hydrant Assemblies	EA	4	\$9,800.00	\$39,200.00	\$8,000.00	\$32,000.00	\$8,478.74	\$33,914.96	\$11,413.00	\$45,652.00	\$7,500.00	\$31,000.00
37	6" x 1/2" Water Service Connection	EA	86	\$1,320.00	\$113,760.00	\$2,500.00	\$215,000.00	\$1,940.72	\$168,001.92	\$2,108.00	\$181,116.00	\$2,180.00	\$185,760.00
38	3/4" PE Water Service Tubing	LF	1,520	\$7.00	\$10,640.00	\$5.00	\$7,600.00	\$16.85	\$25,400.00	\$10.00	\$15,200.00	\$15.00	\$22,800.00
39	Dry Box 1 1/2" PE Casing for Service Tubing	LF	1,068	\$7.00	\$7,476.00	\$12.00	\$12,816.00	\$32.00	\$34,176.00	\$22.00	\$23,496.00	\$20.00	\$21,360.00
40	Remove & Replace Asphalt Road Pavement	LF	378	\$90.00	\$34,020.00	\$35.00	\$13,230.00	\$45.00	\$17,010.00	\$55.00	\$20,790.00	\$55.00	\$20,790.00
41	Remove & Replace Asphalt Driveway Pavement	LF	247	\$45.00	\$11,115.00	\$22.00	\$5,434.00	\$25.00	\$6,175.00	\$49.00	\$12,103.00	\$35.00	\$8,665.00
42	Remove & Replace Concrete Driveways	LF	32	\$200.00	\$6,400.00	\$85.00	\$2,720.00	\$60.00	\$1,920.00	\$155.00	\$5,000.00	\$100.00	\$3,200.00
43	Flowable Fill	LF	378	\$52.00	\$19,656.00	\$75.00	\$28,350.00	\$60.00	\$22,680.00	\$100.00	\$37,800.00	\$150.00	\$56,700.00
44	Grassing	LF/Pipe	4,481	\$5.00	\$22,405.00	\$1.40	\$6,272.80	\$1.50	\$6,721.50	\$3.00	\$13,443.00	\$1.25	\$5,601.25
45	Sediment & Erosion Control	LF/Pipe	5,138	\$2.00	\$10,276.00	\$0.60	\$3,082.80	\$2.20	\$11,303.60	\$3.00	\$15,414.00	\$3.50	\$17,983.00
46	Remove Existing Pine Trees & Stumps	EA	6	\$1,000.00	\$6,000.00	\$1,500.00	\$9,000.00	\$500.00	\$3,000.00	\$1,032.00	\$6,192.00	\$4,250.00	\$25,500.00
Sub-Total Base Bid: Underhill Road Service Transfer to Existing 6" Water Main				Total:	\$655,468.00	Total:	\$664,564.20	Total:	\$663,018.48	Total:	\$777,855.00	Total:	\$785,097.25
TOTAL BASE BID: Center Street & Helms Corner Road, Ravenwood Road, Lakeside Drive, Ridgecrest Road					\$1,099,563.25		\$1,101,137.00		\$1,104,536.74		\$1,319,311.00		\$1,320,564.75

BID TABULATION
2025 FOREST HILLS WATER IMPROVEMENTS-PHASE I
CITY OF WALLERBORO
JULY 30, 2026



Alternate Bid Item 1 Underhill Road Service Transfer to Existing 6" Water Main

Item	Description of Item	Unit	Estimated Quantity	Babcock Construction, LLC	Lake Moultrie Construction, Inc.	Lake Murray Utility Company, Inc.	CBG, Inc.	Barwick Plumbing Co., LLC
A1-1	6" x 1/2" Water Service Connection	EA	6	\$2,020.00	\$2,500.00	\$2,098.22	\$2,108.00	\$2,160.00
A1-2	3/4" Service Tubing	LF	150	\$12.00	\$15.00	\$32.60	\$10.00	\$15.00
A1-3	Dry Bore 1 1/2" PE Casing for Service Tubing	LF	120	\$12.00	\$1,440.00	\$45.43	\$22.00	\$20.00
Alternate Bid Item 1 Total				Total: \$15,960.00	Total: \$18,690.00	Total: \$22,930.22	Total: \$16,776.00	Total: \$17,610.00

Alternate Bid Item 2 Churchill Road Service Transfer to Existing 6" Water Main

Item	Description of Item	Unit	Estimated Quantity	Babcock Construction, LLC	Lake Moultrie Construction, Inc.	Lake Murray Utility Company, Inc.	CBG, Inc.	Barwick Plumbing Co., LLC
A2-1	6" x 1/2" Water Service Connection	EA	6	\$2,020.00	\$2,500.00	\$2,098.22	\$2,108.00	\$2,160.00
A2-2	3/4" Service Tubing	LF	192	\$12.00	\$15.00	\$32.60	\$10.00	\$15.00
A2-3	Dry Bore 1 1/2" PE Casing for Service Tubing	LF	168	\$12.00	\$2,016.00	\$45.43	\$22.00	\$20.00
Alternate Bid Item 2 Total				Total: \$16,440.00	Total: \$21,240.00	Total: \$26,488.78	Total: \$18,352.00	Total: \$19,200.00

Alternate Bid Item 3 Hiers Corner Road Service Transfer to New 6" Water Main

Item	Description of Item	Unit	Estimated Quantity	Babcock Construction, LLC	Lake Moultrie Construction, Inc.	Lake Murray Utility Company, Inc.	CBG, Inc.	Barwick Plumbing Co., LLC
A3-1	6" x 1/2" Water Service Connection	EA	1	\$2,020.00	\$2,500.00	\$2,098.22	\$2,108.00	\$2,160.00
A3-2	3/4" Service Tubing	LF	50	\$12.00	\$600.00	\$32.60	\$10.00	\$15.00
A3-3	Dry Bore 1 1/2" PE Casing for Service Tubing	LF	30	\$12.00	\$360.00	\$45.43	\$22.00	\$20.00
Alternate Bid Item 3 Total				Total: \$2,980.00	Total: \$3,950.00	Total: \$5,091.12	Total: \$3,266.00	Total: \$3,510.00

Alternate Bid Item 4

Item	Description of Item	Unit	Estimated Quantity	Babcock Construction, LLC	Lake Moultrie Construction, Inc.	Lake Murray Utility Company, Inc.	CBG, Inc.	Barwick Plumbing Co., LLC
A4-1	In the event Owner were to elect to bore and jack a 14-inch Steel Casing Pipe for a road crossing.	LF	1	\$300.00	\$600.00	\$410.00	\$500.00	\$325.00
Alternate Bid Item 4 Total				Total: \$300.00	Total: \$600.00	Total: \$410.00	Total: \$500.00	Total: \$325.00

Alternate Bid Item 5

Item	Description of Item	Unit	Estimated Quantity	Babcock Construction, LLC	Lake Moultrie Construction, Inc.	Lake Murray Utility Company, Inc.	CBG, Inc.	Barwick Plumbing Co., LLC
A5-1	In the event Owner were to elect to thread a 6-inch MJDI carrier pipe through a 14-inch bored and jacked Steel Casing Pipe with proper spacers for a road crossing.	LF	1	\$85.00	\$150.00	\$200.00	\$75.00	\$110.00
Alternate Bid Item 5 Total				Total: \$85.00	Total: \$150.00	Total: \$200.00	Total: \$75.00	Total: \$110.00

Note: Highlighted figures represent those corrected by the Engineer.
The bids tabulated herein were received by the City of Wallerboro on July 30, 2026 at 2:00 PM at Wallerboro's City Hall.

Hybrid Engineering, Inc.

C. Douglas Clary, Jr.
C. Douglas Clary, Jr., P.E.

BID TABULATION
2025 FOREST HILLS WATER IMPROVEMENTS-PHASE I
CITY OF WALTERBORO
JULY 30, 2026



Base Bid: Center Street

Item	Description of Item	Unit	Estimated Quantity	Complete Utilities, LLC		Williams Infrastructure, LLC		B & B Construction Company, Inc.		L.W., Inc. Pipeline Construction		J A Mabius & Associates Inc.	
				Unit Price	Total Price	Unit Price	Total Price	Unit Price	Total Price	Unit Price	Total Price	Unit Price	Total Price
1	6" PVC Water Main (DR18)	LF	2,827	\$48.00	\$135,696.00	\$62.00	\$175,274.00	\$40.00	\$113,080.00	\$81.00	\$229,447.00	\$87.00	\$245,949.00
2	6" DI Water Main (CLASS 350)	LF	358	\$76.00	\$27,208.00	\$98.00	\$35,084.00	\$70.00	\$25,060.00	\$92.00	\$32,956.00	\$127.00	\$45,466.00
3	Horizontal Directional Drill 6" Fuelible PVC Water Main (DR18)	LF	250	\$215.00	\$53,750.00	\$171.00	\$42,750.00	\$175.00	\$43,750.00	\$125.00	\$31,250.00	\$133.00	\$33,250.00
4	2" PVC Water Main	LF	100	\$28.50	\$2,850.00	\$32.00	\$3,200.00	\$20.00	\$2,000.00	\$52.00	\$5,200.00	\$31.50	\$3,150.00
5	6" MJD Gate Valve & Valve Box, Protector Ring & Marker	EA	4	\$2,374.00	\$9,496.00	\$2,577.00	\$10,308.00	\$3,800.00	\$15,200.00	\$3,100.00	\$12,400.00	\$2,600.00	\$10,400.00
6	6" x 6" Tapping Sleeve & Valve & Valve Box, tie-in to Existing 6" Water Main, Protector Ring & Marker	EA	4	\$9,520.00	\$38,080.00	\$9,050.00	\$36,200.00	\$7,500.00	\$30,000.00	\$9,500.00	\$38,000.00	\$7,000.00	\$28,000.00
7	6" MJD Tee Fitting	EA	2	\$1,220.00	\$2,440.00	\$1,129.00	\$2,258.00	\$2,000.00	\$8,000.00	\$2,000.00	\$8,000.00	\$800.00	\$1,600.00
8	6" x 2" MJD Tee Fitting	EA	1	\$1,255.00	\$1,255.00	\$1,189.00	\$1,189.00	\$2,000.00	\$2,000.00	\$2,000.00	\$2,000.00	\$900.00	\$900.00
9	6" 90 Degree MJD Fitting	EA	3	\$3,303.00	\$9,909.00	\$2,793.00	\$8,379.00	\$1,800.00	\$5,400.00	\$2,550.00	\$7,650.00	\$700.00	\$2,100.00
10	6" 22 Degree MJD Fitting	EA	2	\$1,077.00	\$2,154.00	\$1,768.00	\$3,536.00	\$1,800.00	\$3,600.00	\$900.00	\$1,800.00	\$1,400.00	\$2,800.00
11	6" 22 Degree MJD Fitting	EA	5	\$1,025.00	\$5,125.00	\$884.00	\$4,420.00	\$1,800.00	\$9,000.00	\$2,000.00	\$10,000.00	\$700.00	\$3,500.00
12	6" 11 1/2 Degree MJD Fitting	EA	2	\$1,011.00	\$2,022.00	\$870.00	\$1,740.00	\$1,800.00	\$3,600.00	\$1,600.00	\$3,200.00	\$1,400.00	\$2,800.00
13	6" MJD Fire Hydrant Assemblies	EA	3	\$23,037.00	\$70,111.00	\$10,011.00	\$30,033.00	\$13,000.00	\$39,000.00	\$11,200.00	\$33,600.00	\$9,800.00	\$29,400.00
14	2" x 2" Tapping Sleeve & Valve & Valve Box, tie-in to Existing 2" Water Main, Protector Ring & Marker	EA	1	\$2,726.00	\$2,726.00	\$5,372.00	\$5,372.00	\$3,500.00	\$3,500.00	\$4,000.00	\$4,000.00	\$3,300.00	\$3,300.00
15	2" 45 Degree Fitting	EA	1	\$55.00	\$55.00	\$146.00	\$146.00	\$600.00	\$600.00	\$150.00	\$150.00	\$550.00	\$550.00
16	6" x 1/2" Water Service Connection	EA	38	\$2,046.00	\$77,748.00	\$1,757.00	\$66,766.00	\$4,000.00	\$152,000.00	\$2,400.00	\$91,200.00	\$2,300.00	\$87,400.00
17	1/2" PE Water Service Tubing	LF	1,008	\$13.25	\$13,356.00	\$21.00	\$21,168.00	\$25.00	\$25,200.00	\$25.00	\$25,200.00	\$11.50	\$11,592.00
18	Dry Bore 1 1/2" PE Casing for Service Tubing	LF	874	\$44.00	\$38,456.00	\$32.00	\$27,968.00	\$5.00	\$4,370.00	\$37.00	\$32,336.00	\$42.50	\$37,145.00
19	Remove & Replace Asphalt Road Pavement	LF	345	\$60.00	\$20,700.00	\$68.00	\$23,460.00	\$60.00	\$20,700.00	\$100.00	\$34,500.00	\$62.00	\$21,390.00
20	Remove & Replace Asphalt Driveway Pavement	LF	331	\$45.00	\$14,895.00	\$38.00	\$12,578.00	\$35.00	\$11,585.00	\$40.00	\$13,240.00	\$70.00	\$23,170.00
21	Remove & Replace Concrete Driveway Pavement	LF	13	\$350.00	\$4,550.00	\$208.00	\$2,704.00	\$100.00	\$1,300.00	\$200.00	\$2,600.00	\$85.00	\$1,105.00
22	Flowable Fill	LF	345	\$80.00	\$27,600.00	\$93.00	\$32,085.00	\$66.00	\$22,770.00	\$100.00	\$34,500.00	\$75.00	\$25,875.00
23	Grassing	LF/Pipe	2,482	\$4.00	\$9,928.00	\$1.00	\$2,482.00	\$3.00	\$7,446.00	\$5.00	\$12,410.00	\$4.00	\$9,928.00
24	Sediment & Erosion Control	LF/Pipe	3,435	\$5.00	\$17,175.00	\$2.00	\$6,870.00	\$3.00	\$10,305.00	\$10.00	\$34,350.00	\$4.00	\$13,740.00
25	Remove Existing Pine Trees & Stumps	EA	6	\$15,000.00	\$90,000.00	\$2,865.00	\$17,190.00	\$1,000.00	\$6,000.00	\$2,000.00	\$12,000.00	\$2,000.00	\$12,000.00
Sub-Total Base Bid: Center Street				Total:	\$246,905.00	Total:	\$359,841.00	Total:	\$358,466.00	Total:	\$541,427.00	Total:	\$655,192.00

Base Bid: Heirs Corner Road, Ravenwood Road, Lakeside Drive, Ridgcrest Road

Item	Description of Item	Unit	Estimated Quantity	Complete Utilities, LLC		Williams Infrastructure, LLC		B & B Construction Company, Inc.		L.W., Inc. Pipeline Construction		J A Mabius & Associates Inc.	
				Unit Price	Total Price	Unit Price	Total Price	Unit Price	Total Price	Unit Price	Total Price	Unit Price	Total Price
26	6" PVC Water Main (DR18)	LF	4,512	\$48.00	\$216,576.00	\$62.00	\$279,744.00	\$40.00	\$180,480.00	\$81.00	\$367,232.00	\$87.00	\$392,544.00
27	6" DI Water Main (CLASS 350)	LF	368	\$76.00	\$27,888.00	\$98.00	\$35,888.00	\$70.00	\$25,620.00	\$92.00	\$33,856.00	\$127.00	\$46,462.00
28	Horizontal Directional Drill 6" Fuelible PVC Water Main (DR18)	LF	200	\$215.00	\$43,000.00	\$170.00	\$34,000.00	\$175.00	\$35,000.00	\$125.00	\$25,000.00	\$133.00	\$26,600.00
29	6" MJD Gate Valve, Valve Box, Protector Ring & Marker	EA	8	\$2,374.00	\$18,992.00	\$2,533.00	\$20,264.00	\$3,800.00	\$30,400.00	\$3,100.00	\$24,800.00	\$2,600.00	\$20,800.00
30	6" x 6" Tapping Sleeve, Valve & Valve Box, tie-in to Existing 6" Water Main, Protector Ring & Marker	EA	5	\$9,520.00	\$47,600.00	\$9,038.00	\$45,190.00	\$7,500.00	\$37,500.00	\$9,500.00	\$47,500.00	\$7,000.00	\$35,000.00
31	6" x 6" MJD Tee Fitting	EA	4	\$1,220.00	\$4,880.00	\$1,155.00	\$4,620.00	\$2,000.00	\$8,000.00	\$2,000.00	\$8,000.00	\$800.00	\$3,200.00
32	6" 90 Degree MJD Fitting	EA	7	\$1,010.00	\$7,070.00	\$1,014.00	\$7,098.00	\$2,000.00	\$14,000.00	\$2,000.00	\$14,000.00	\$700.00	\$4,900.00
33	6" 45 Degree MJD Fitting	EA	4	\$1,077.00	\$4,308.00	\$998.00	\$3,992.00	\$1,800.00	\$7,200.00	\$2,000.00	\$8,000.00	\$2,000.00	\$8,000.00
34	6" 22 1/2 Degree MJD Fitting	EA	2	\$1,025.00	\$2,050.00	\$884.00	\$1,768.00	\$1,800.00	\$3,600.00	\$2,000.00	\$4,000.00	\$1,400.00	\$2,800.00
35	6" 11 1/2 Degree MJD Fitting	EA	3	\$1,011.00	\$3,033.00	\$870.00	\$2,610.00	\$1,800.00	\$5,400.00	\$2,000.00	\$6,000.00	\$700.00	\$2,100.00
36	6" MJD Fire Hydrant Assemblies	EA	4	\$7,679.00	\$30,716.00	\$9,980.00	\$39,920.00	\$1,800.00	\$7,200.00	\$11,200.00	\$44,800.00	\$9,800.00	\$39,200.00
37	6" x 1/2" Water Service Connection	EA	86	\$2,046.00	\$1,759.56	\$1,759.00	\$1,512.74	\$4,000.00	\$344,000.00	\$2,400.00	\$206,400.00	\$2,300.00	\$197,800.00
38	2" PE Water Service Tubing	LF	1,620	\$13.25	\$21,465.00	\$21.00	\$34,020.00	\$25.00	\$40,500.00	\$47.00	\$76,140.00	\$11.50	\$18,630.00
39	Dry Bore 1 1/2" PE Casing for Service Tubing	LF	1,068	\$44.00	\$46,992.00	\$32.00	\$34,176.00	\$5.00	\$5,340.00	\$37.00	\$39,516.00	\$42.50	\$45,390.00
40	Remove & Replace Asphalt Road Pavement	LF	378	\$60.00	\$22,680.00	\$66.00	\$24,948.00	\$60.00	\$22,680.00	\$100.00	\$37,800.00	\$62.00	\$23,436.00
41	Remove & Replace Asphalt Driveway Pavement	LF	247	\$45.00	\$11,115.00	\$38.00	\$9,384.00	\$35.00	\$8,645.00	\$40.00	\$9,880.00	\$70.00	\$17,290.00
42	Remove & Replace Concrete Driveways	LF	32	\$350.00	\$11,200.00	\$208.00	\$6,656.00	\$100.00	\$3,200.00	\$200.00	\$6,400.00	\$85.00	\$2,720.00
43	Flowable Fill	LF	378	\$80.00	\$30,240.00	\$93.00	\$35,124.00	\$66.00	\$24,948.00	\$100.00	\$37,800.00	\$75.00	\$28,350.00
44	Grassing	LF/Pipe	4,481	\$4.00	\$17,924.00	\$1.00	\$4,481.00	\$3.00	\$13,443.00	\$5.00	\$22,405.00	\$4.00	\$17,924.00
45	Sediment and Erosion Control	LF/Pipe	5,138	\$5.00	\$25,690.00	\$2.00	\$10,276.00	\$3.00	\$15,414.00	\$10.00	\$51,380.00	\$4.00	\$20,552.00
46	Remove Existing Pine Trees & Stumps	EA	6	\$15,000.00	\$90,000.00	\$2,865.00	\$17,190.00	\$1,000.00	\$6,000.00	\$2,000.00	\$12,000.00	\$2,000.00	\$12,000.00
Sub-Total Base Bid: Underhill Road Service Transfer to Existing 6" Water Main				Total:	\$787,840.00	Total:	\$807,285.00	Total:	\$848,076.00	Total:	\$956,425.00	Total:	\$976,060.00
TOTAL BASE BID: Center Street & Heirs Corner Road, Ravenwood Road, Lakeside Drive, Ridgcrest Road					\$1,346,445.00		\$1,367,126.00		\$1,407,536.00		\$1,597,852.00		\$1,632,252.00

BID TABULATION
2025 FOREST HILLS WATER IMPROVEMENTS-PHASE I
CITY OF WALTERBORO
JULY 30, 2026



Alternate Bid Item 1 Underhill Road Service Transfer to Existing 6" Water Main

Item	Description of Item	Unit	Estimated Quantity	Complete Utilities, LLC		Williams Infrastructure, LLC		B & B Construction Company, Inc.		L.W., Inc. Pipeline Construction		J A Mabus & Associates Inc.	
				Unit Price	Total Price	Unit Price	Total Price	Unit Price	Total Price	Unit Price	Total Price	Unit Price	Total Price
A1-1	6" x 1/2" Water Service Connection	EA	6	\$2,046.00	\$12,276.00	\$3,151.00	\$18,906.00	\$4,000.00	\$24,000.00	\$2,400.00	\$14,400.00	\$3,000.00	\$18,000.00
A1-2	3/4" Service Tubing	LF	150	\$16.25	\$2,437.50	\$22.00	\$3,300.00	\$25.00	\$3,750.00	\$7.00	\$7,050.00	\$20.00	\$3,000.00
A1-3	Dry Bore 1 1/2" PE Casing for Service Tubing	LF	120	\$47.00	\$5,640.00	\$33.00	\$3,960.00	\$5.00	\$600.00	\$37.00	\$4,440.00	\$50.00	\$6,000.00
Alternate Bid Item 1 Total				Total:	\$20,353.50	Total:	\$26,166.00	Total:	\$28,350.00	Total:	\$25,890.00	Total:	\$27,000.00

Alternate Bid Item 2 Churchhill Road Service Transfer to Existing 6" Water Main

Item	Description of Item	Unit	Estimated Quantity	Complete Utilities, LLC		Williams Infrastructure, LLC		B & B Construction Company, Inc.		L.W., Inc. Pipeline Construction		J A Mabus & Associates Inc.	
				Unit Price	Total Price	Unit Price	Total Price	Unit Price	Total Price	Unit Price	Total Price	Unit Price	Total Price
A2-1	6" x 1/2" Water Service Connection	EA	6	\$2,046.00	\$12,276.00	\$3,151.00	\$18,906.00	\$4,000.00	\$24,000.00	\$2,400.00	\$14,400.00	\$3,000.00	\$18,000.00
A2-2	3/4" Service Tubing	LF	192	\$16.25	\$3,120.00	\$22.00	\$4,224.00	\$25.00	\$4,800.00	\$7.00	\$9,024.00	\$20.00	\$3,840.00
A2-3	Dry Bore 1 1/2" PE Casing for Service Tubing	LF	168	\$47.00	\$7,896.00	\$33.00	\$5,544.00	\$5.00	\$840.00	\$37.00	\$6,216.00	\$50.00	\$8,400.00
Alternate Bid Item 2 Total				Total:	\$23,292.00	Total:	\$28,674.00	Total:	\$29,640.00	Total:	\$29,640.00	Total:	\$30,240.00

Alternate Bid Item 3 Hiers Corner Road Service Transfer to New 6" Water Main

Item	Description of Item	Unit	Estimated Quantity	Complete Utilities, LLC		Williams Infrastructure, LLC		B & B Construction Company, Inc.		L.W., Inc. Pipeline Construction		J A Mabus & Associates Inc.	
				Unit Price	Total Price	Unit Price	Total Price	Unit Price	Total Price	Unit Price	Total Price	Unit Price	Total Price
A3-1	6" x 1/2" Water Service Connection	EA	1	\$2,046.00	\$2,046.00	\$3,151.00	\$3,151.00	\$4,000.00	\$4,000.00	\$2,400.00	\$2,400.00	\$3,000.00	\$3,000.00
A3-2	3/4" Service Tubing	LF	50	\$16.25	\$812.50	\$22.00	\$1,100.00	\$25.00	\$1,250.00	\$7.00	\$2,350.00	\$20.00	\$1,000.00
A3-3	Dry Bore 1 1/2" PE Casing for Service Tubing	LF	30	\$47.00	\$1,410.00	\$33.00	\$990.00	\$5.00	\$150.00	\$37.00	\$1,110.00	\$50.00	\$1,500.00
Alternate Bid Item 3 Total				Total:	\$4,268.50	Total:	\$5,241.00	Total:	\$5,400.00	Total:	\$5,860.00	Total:	\$5,500.00

Alternate Bid Item 4

Item	Description of Item	Unit	Estimated Quantity	Complete Utilities, LLC		Williams Infrastructure, LLC		B & B Construction Company, Inc.		L.W., Inc. Pipeline Construction		J A Mabus & Associates Inc.	
				Unit Price	Total Price	Unit Price	Total Price	Unit Price	Total Price	Unit Price	Total Price	Unit Price	Total Price
A4-1	In the event Owner were to elect to bore and jack a 14-inch Steel Casing Pipe for a road crossing.	LF	1	\$250.00	\$250.00	\$650.00	\$650.00	\$0.00	\$0.00	\$400.00	\$400.00	\$330.00	\$330.00
Alternate Bid Item 4 Total				Total:	\$250.00	Total:	\$650.00	Total:	\$0.00	Total:	\$400.00	Total:	\$330.00

Alternate Bid Item 5

Item	Description of Item	Unit	Estimated Quantity	Complete Utilities, LLC		Williams Infrastructure, LLC		B & B Construction Company, Inc.		L.W., Inc. Pipeline Construction		J A Mabus & Associates Inc.	
				Unit Price	Total Price	Unit Price	Total Price	Unit Price	Total Price	Unit Price	Total Price	Unit Price	Total Price
A5-1	In the event Owner were to elect to thread a 6-inch MDI carrier pipe through a 14-inch bored and jacked Steel Casing Pipe with proper spacers for a road crossing.	LF	1	\$130.00	\$130.00	\$125.00	\$125.00	\$0.00	\$0.00	\$50.00	\$50.00	\$150.00	\$150.00
Alternate Bid Item 5 Total				Total:	\$130.00	Total:	\$125.00	Total:	\$0.00	Total:	\$50.00	Total:	\$150.00

Note: Highlighted figures represent those corrected by the Engineer.
The bids tabulated herein were received by the City of Waterboro on July 30, 2026 at 2:00 PM at Waterboro's City Hall.

Hybrid Engineering, Inc.

[Signature]
C. Douglas Clary, Jr., P.E.